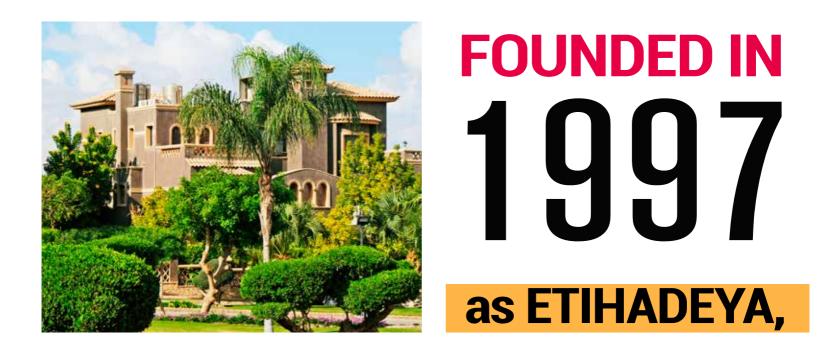




#### PALMHILLS DEVELOPMENTS. COM



Palm Hills Developments commands a geographically diversified & balanced portfolio of projects.



the investment arm through which PHO was established & then in 2005 Palm Hills Developments came to life by acquiring all the assets.



### **AND THE STORY OF PHD BEGAN.**

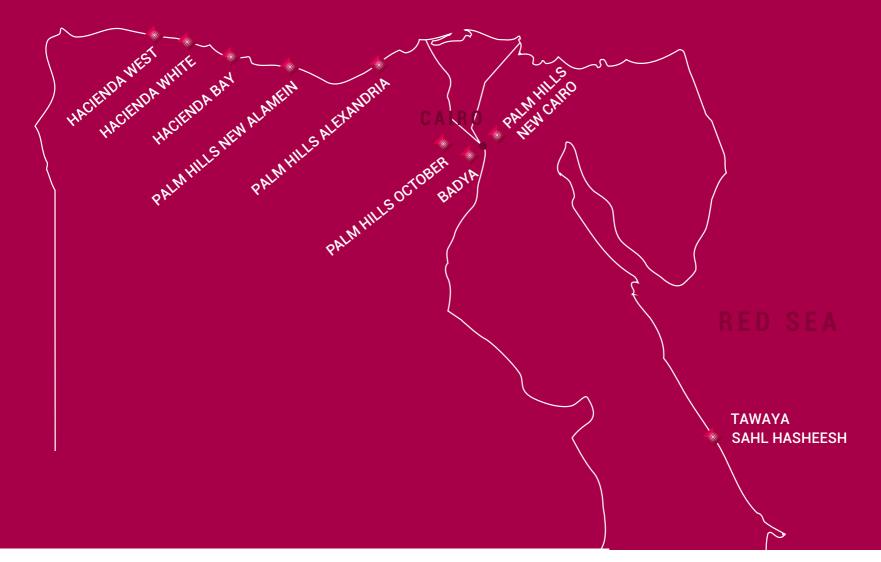




**SPREADING OVER** 

## **34.6** million sqm

#### **MEDITERRANEAN**



# OUR EXPANDING COMMUNITIES

#### CAIRO WEST

- PALM HILLS OCTOBER
- PALM HILLS OCTOBER EXTENSION
- BADYA
- BAMBOO
- BAMBOO EXTENSION
- CASA
- PALM PARKS

#### CAIRO EAST

- PALM HILLS NEW CAIRO
- PALM HILLS KATAMEYA
- PALM HILLS KATAMEYA EXTENSION
- NEW CAPITAL GARDENS
- THE VILLAGE
- VILLAGE AVENUE
- VILLAGE GARDENS KATAMEYA

- **THE CROWN**
- WOODVILLE
- PALM VALLEY
- GOLF VIEWS
- **GOLF EXTENSION**

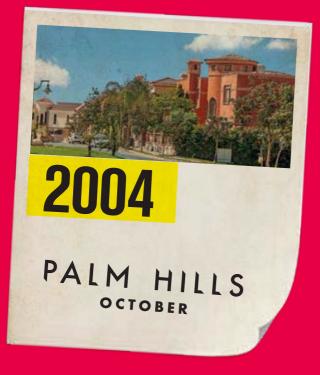
#### NORTH

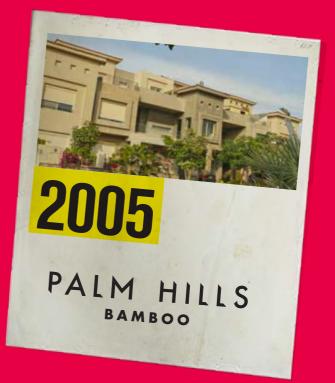
- PALM HILLS ALEXANDRIA
- PALM HILLS NEW ALAMEIN
- HACIENDA BAY
- HACIENDA WHITE
- HACIENDA WEST



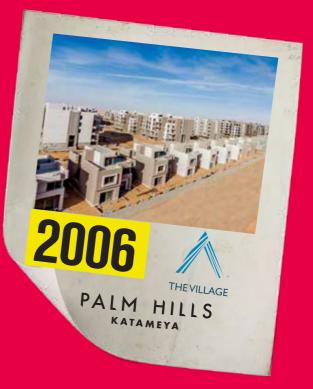
#### RED SEA

TAWAYA SAHL HASHEESH







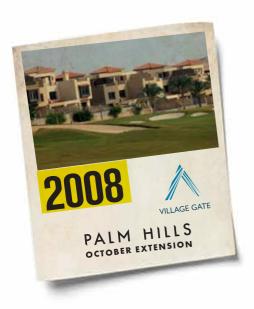


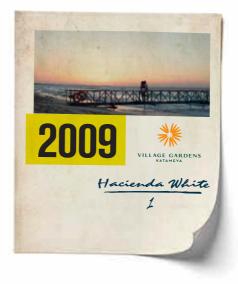


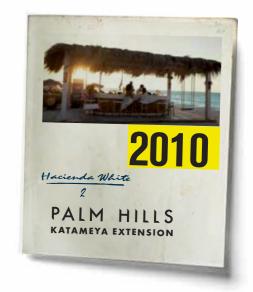




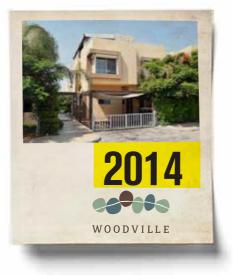




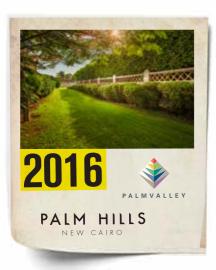


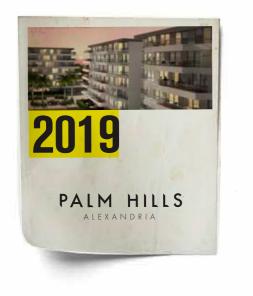


















# ACHIEVEMENTS IN NUMBERS

# PROJECTS PORTFOLIO 34 Projects

CUMULATIVE ACHIEVED SALES 72 Billion

### GROWING



# **TODOO Families** LIVING WITHIN OUR DEVELOPMENTS AND GROWING

# GROWING 300,000 RESIDENTS

# Image: Mail of the second state Image: Second state Image: Global of the second state Image: Mail of the second state Image: Second state Image: Second state Image: Mail of the second state Image: Second state Image: Second state Image: Mail of the second state Image: Second state Image: Second state Image: Mail of the second state Image: Second state Image: Second state Image: Mail of the second state Image: Second state Image: Second state Image: Mail of the second state Image: Second state Image: Second state Image: Mail of the second state Image: Second state Image: Second state Image: Mail of the second state Image: Second state Image: Second state Image: Mail of the second state Image: Second state Image: Second state Image: Mail of the second state Image: Second state Image: Second state Image: Mail of the second state Image: Second state Image: Second state Image: Mail of the second state Image: Second state Image: Second state Image: Mail of the second state Image: Second state Image: Second state Image: Mail of the second state Image: Second state Image: Second state Image: Mail of the second state Image: Second state Image: Second state Image: Mail of the second state



## land bank in Egypt





## COMMERCIAL

က

#### **PROJECTS** UNDER CONSTRUCTION

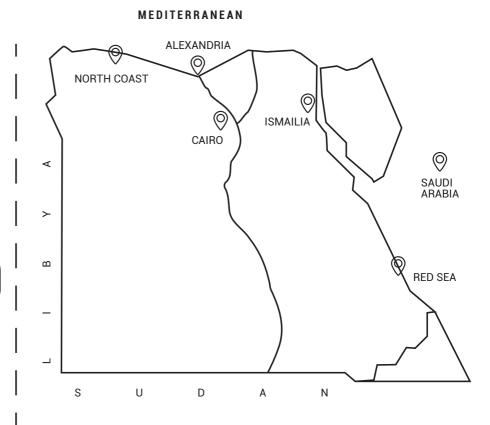


## brand equity, track record,

backed by strong shareholders

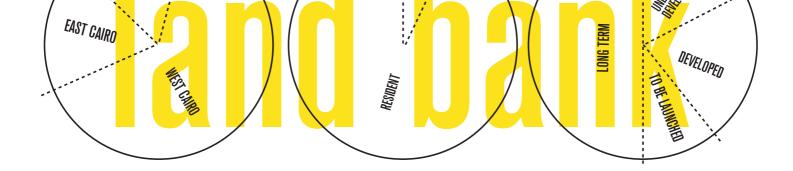
# **GROWING IN ALL** DIRECTIONS

PHD COMMANDS A GEOGRAPHICALLY DIVERSIFIED AND BALANCED PORTFOLIO OF PROJECTS



► WITH A WELL DIVERSIFIED LANDBANK...

DITHERS



CIA

RAW LAND REPRESENTS BOTANICA, KSA AND RED SEA PLOTS.





**FIRST HOMES** 

**SECOND HOMES** 

COMMERCIAL



- PHD offers first homes in 26 projects in West and East Cairo since 1997, catering to various income brackets starting from middle to upper class.

- The company delivered 4,500 primary units in 12M2021 with cumulative sales of EGP 26bn. - PHD offers secondary homes by the Mediterranean Sea and Red Sea with 5 projects in North Coast catering to upper middle to upper class.

- The company delivered 2,900 second home units as of 12M2021 with total cumaltive sales of EGP 8bn.



- PHD owns approx. 2.9 mn sqm of land allocated for commercial projects.

- The commercial portfolio includes 3 operating hotels managed by Accor and 2 boutique hotels in the North Coast.

- The company recently started to unlock and monetize value from non-core commercial assets with the launch of The Lane Mall, Palm Central Office Building, Hale Town and Golf Central in West Cairo, VGK Mall in East Cairo and Lake Yard in the North Coast.

- PHD plans to develop PHNC commercial component with a recreational club, retail & administrative complex, and an international school.

# PHD mitigates residential real estate earnings volatility through commercial real estate yielding assets, allocating 2.9 mn sqm of its undeveloped land bank for commercial projects

PROJECT	LOCATION	STATUS
Mercure Hotel	: Ismailia	: Operating
Novotel October Hotel	West Cairo	Operating
Novotel Sharm El Sheikh Hotel	South Sinai	Operating
Palm Hills Club	West Cairo	Operating
Palm Central	West Cairo	Operating
Le Sidi & Casa Cook	North Coast	Operating
Village Gardens Katameya Mall	East Cairo	Under Development
Village Gate	East Cairo	Under Development
Golf Central	West Cairo	Under Development
PHNC Commercial	East Cairo	Currently in the master planning phase
The Lane	West Cairo	Completed
Hale Town	West Cairo	Under Development
Lakeyard	North Coast	Under Development
Street88	West Cairo	Operating
45 Feddan	West Cairo	Currently in the master planning phase
Crown Central	West Cairo	Under Development

# BE PART OF The growth



# **C.EGP72**bn

- The Company's operational turnaround translated into robust growth in New Sales, Construction Spending, reporting 2013-2019 CAGRs of 37% in revenue.

- Strong sales capabilities with cumulative new sales of almost c.EGP72 between 2013-2021.

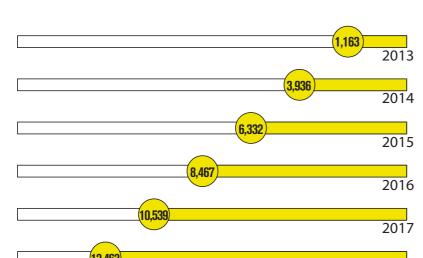


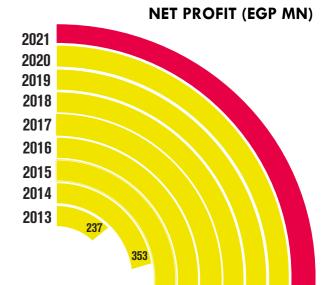
# ► C.EGP18 bn

PHD has spent more than c.EGP18bn on construction activities between 2013 and 12M2021, capitalizing on the rights Issues and bank borrowings, which accelerated projects delivery and translated into superior profitability.

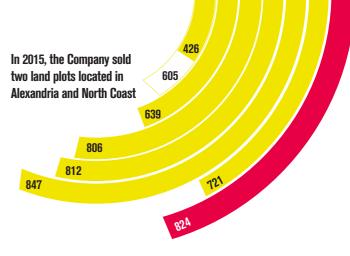
## A SURGE IN NEW SALES AND IMPROVED PROFITABILITY

#### NEW SALES (EGP MN)



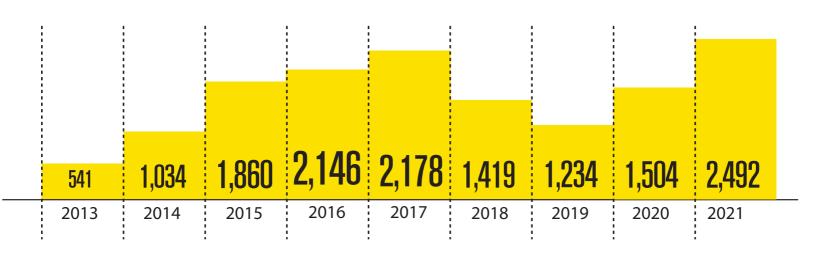






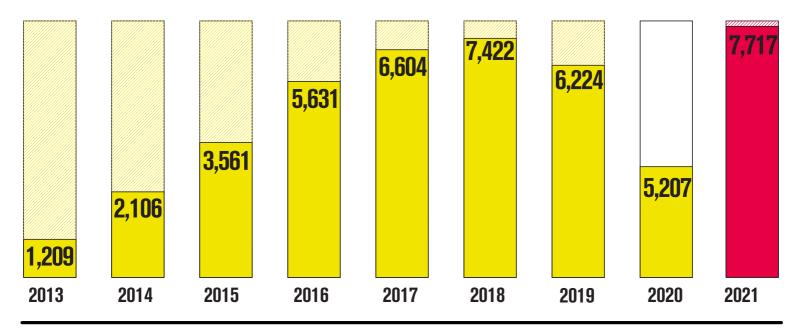
## . . AND A PICK-UP IN CONSTRUCTION ACTIVITY

#### CONSTRUCTION SPENDING (EGP MN)



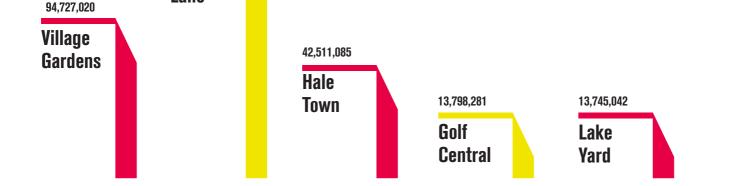
## WHICH IN TURN, RESULTED IN INCREASING Recognized revenues

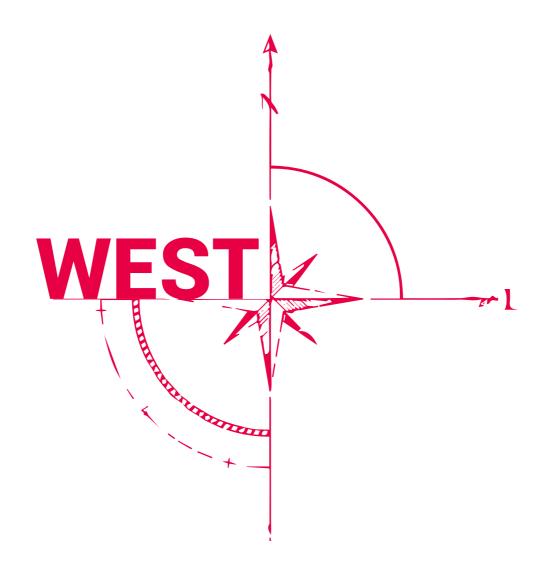
**REVENUE (EGP MN)** 



## PARTNER SHARE THAT WAS PAID IN THE COMMERCIAL





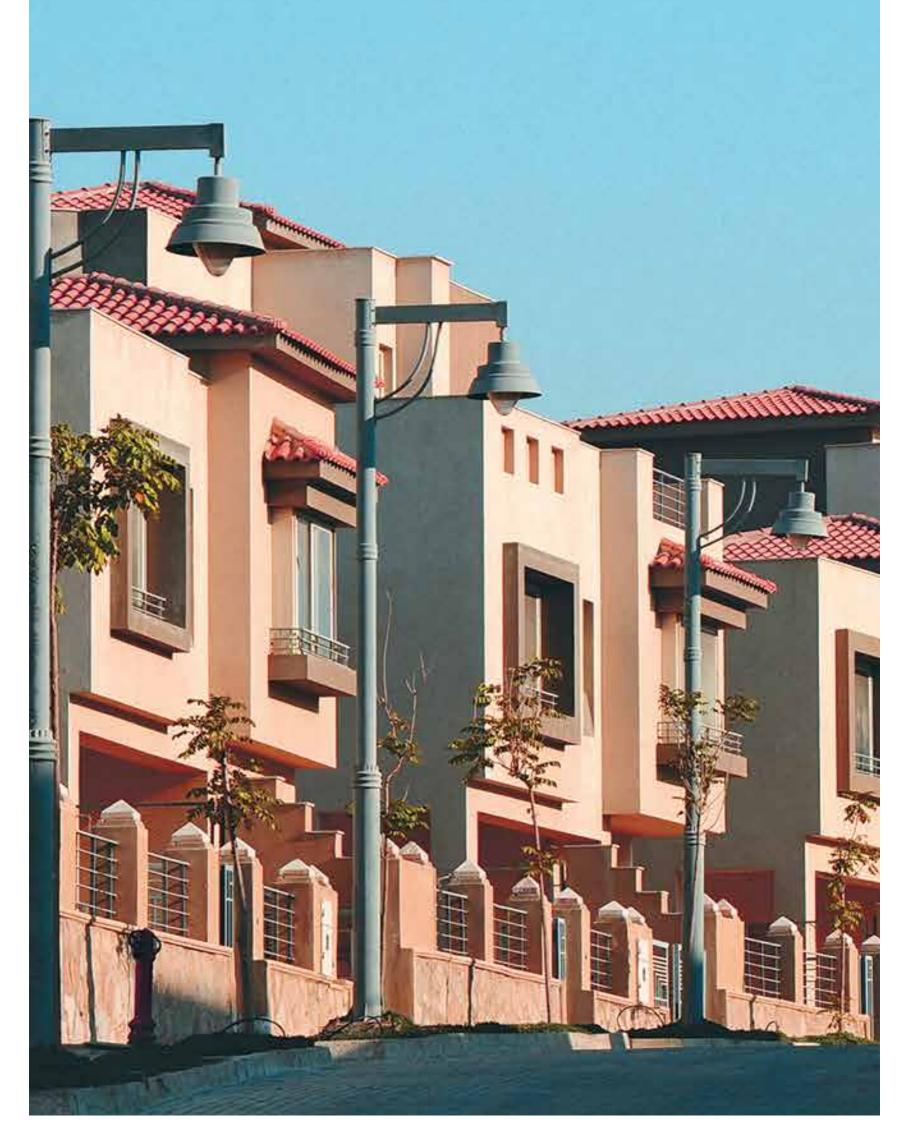






**OVERVIEW** 

### PALM HILLS OCTOBER Phase 1-6





### PALM HILLS **BAMBOO EXTENSION**



Land Area

**82k** sqm

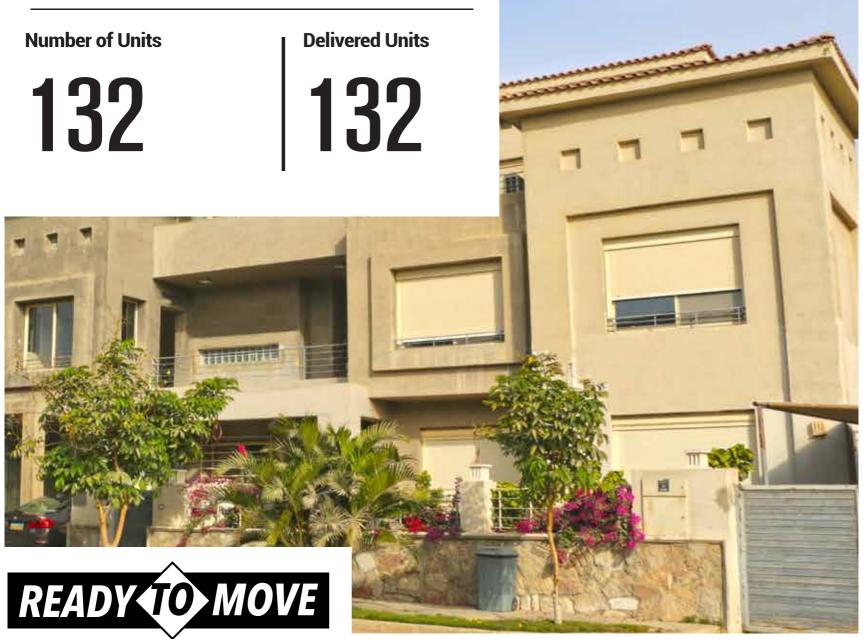
**Open Spaces** 

69k sqm

**Type of Units** 

# **Apartments**





### PALM HILLS **BAMBOO EXTENSION**

# BAMBOO **EXTENSION WEST CAIRO**

Land Area

**Open Spaces:** 

**168k** sqm **140k** sqm

Type of Units







# **CASA** WEST CAIRO

Land Area

**Open Spaces** 

294k sqm 237k sqm

# **Apartments**

**Number of Units** 

**Delivered Units** 





1152



### PALM HILLS **GOLF VIEWS**



Land Area

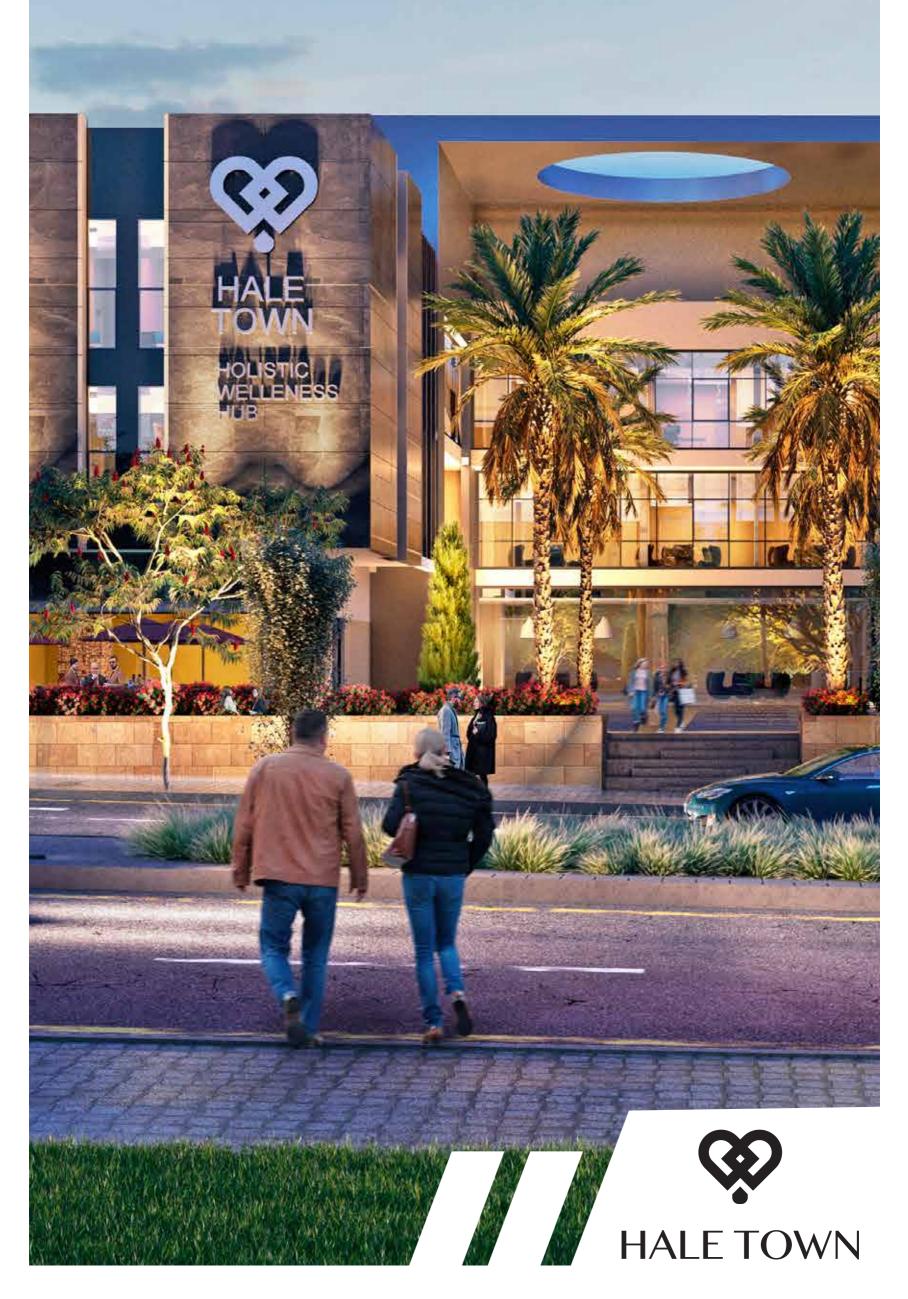
**Open Spaces** 

& Twin houses





## GOLF VIEWS Commercial Project





# HALE TOWN WEST CAIRO

Land Area

**12k** sqm

**Sellable Area** 

**13k** sqm





#### PALM HILLS **GOLF EXTENSION**

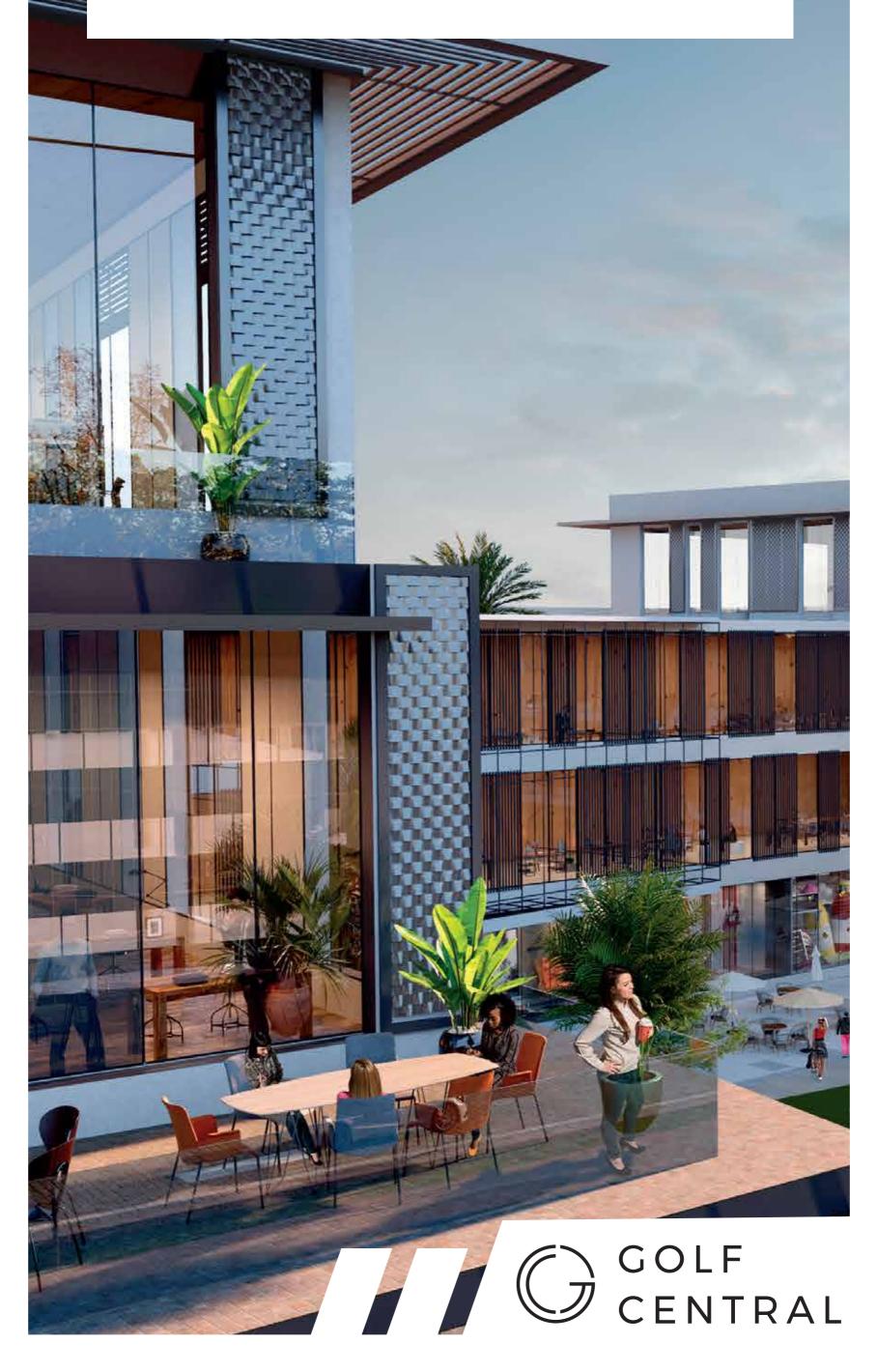


Land Area

**Open Spaces:** 



## GOLF EXTENSION Commercial Project



# GOLF CENTRAL WEST CAIRO

Land Area

**32k** sqm

Targeted Sales

**Sellable Area** 

**46k** sqm

Achieved Sales







#### PHD's Effective Ownership







#### PALM PARKS



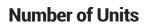
Land Area 475k sqm **Open Spaces:** 

**395k** sqm



**Type of Units** 

#### Town houses & Apartments



**Delivered Units** 











#### WOODVILLE





Land Area

240k sqm 220k sqm

Type of Units





## Town houses Lorem ipsum

**Number of Units** 

475

#### **Delivered Units**

**Open Spaces:** 







## **PALM** CENTRAL **WEST CAIRO**

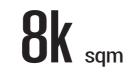
Land Area

**12k** sqm

**Targeted Sales** 

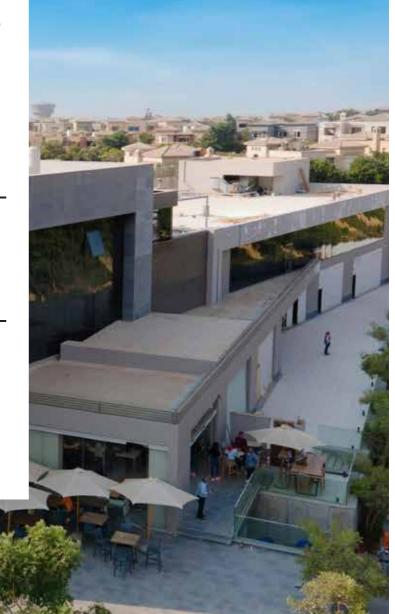
Sellable Area

Badyã



**Achieved Sales** 





## 665mn | 179mn

#### PHD's 100 % Effective **Ownership**





#### PALMVALLEY



Land Area

236k sqm

**Open Spaces** 

**194k** sqm

**Type of Units** 



### Villas, Town houses & Twin houses









# PALM HILLS CLUB

# PALM HILLS CLUB WEST CAIRO

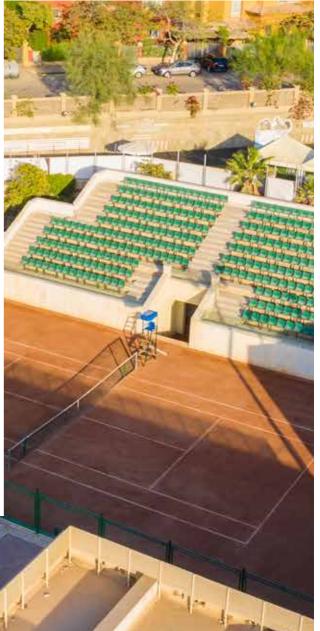
Land Area

**102k** sqm **34.9** sqm

**Open Spaces** 

Estimated Membership Capacity 7k Existing Memberships 3.9k

Time to Full Capacity 7 - 8 years







PHD's Effective **Ownership** 

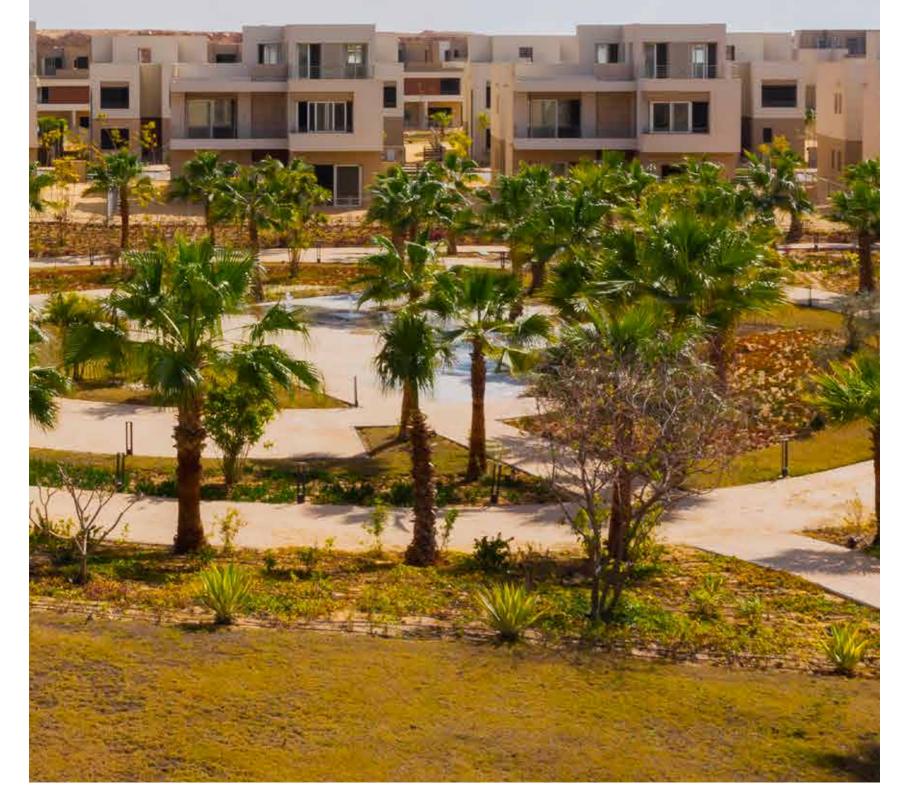








PALM HILLS OCTOBER EXTENSION





# CROKING WEST CAIRO

#### Location



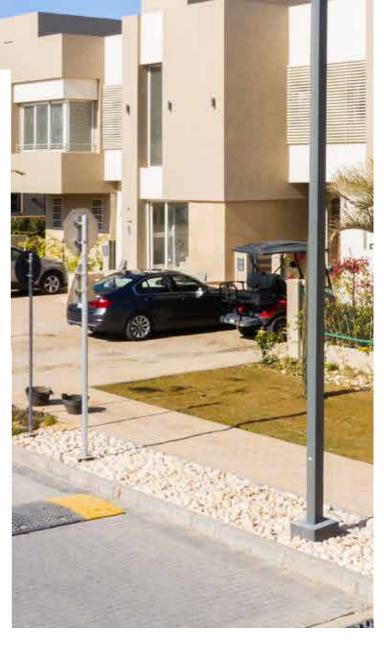
**Open Spaces:** 

666k sqm

Sales launch dateProject DurationMAY 20172017 - 2026

BUA 262,565 sqm









# **MASTER PLAN**



## THE CROWN / / / / /

# CONSTRUCTION PROGRESS











# BADYA III A CITY OF NEW WORLDS

Badya, the latest and potentially greatest undertaking by Palm Hills Developments promises a world of firsts - Be it in smart, home-technological solutions, lifestyle convenience, enlightened creativity, profound culture and a devout pledge of conserving and preserving the great outdoors and indoors. Our newest project is a revenue sharing / co-development with NUCA, spanning an area of 3000 acres, and consisting of 6 fully integrated, independent districts in the heart of 6th of October City. Badya is the new anchor of the west, connecting the city of 6th October with east Cairo and New Administrative Capital.

While creativity is embedded in our DNA, we aspire to leave a mark on both the urban & cultural landscapes of our city with the three pillars upon which Badya is conceived.



A fully cognitive city helping you stay connected everywhere. The city is truly alive and processes your usage habits by smart meters connected to mobiles giving you resource efficiency. The high-tech gated community has facial recognition, artificial intelligence, high speed WIFI covering the whole city and many more smart features.



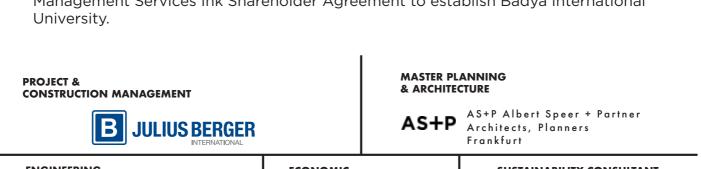
Beside its prime location, Badya is also well-connected from inside with a 250 KM bike line surrounding the city, pedestrian green areas promoting walkability and an internal autonomous taxi. The city also applies an intuitive urban planning concept, where you are 5, 10, 15 minutes away from your daily, weekly and monthly needs.



By going green, Badya promises to reduce 30% of water and electricity consumption, reducing your operational costs by 20%, and producing 30% of its energy needs from renewable resources. Badya is also the first city to abide by the UN sustainable development goals in the MENA region.

Having a total of 43,000 units, with 36,550 apartments and 6,450 standalone units (with 27,687 apartments & 4,632 standalone units excluding NUCA's residential BUA), Badya has started construction with Phase 1.A in June 2019 and will finish building Badya in 2038. As we promise to offer various amenities, as over 12% of the land will be spread over commercial complexes including offices, retails, hospitality and education.

In September 2020, Palm Hills Developments and CI Capital's backed Taaleem Management Services Ink Shareholder Agreement to establish Badya International





# BADYA

Badya is a start, a hopeful beginning of all things beautiful. A fresh start. An out-with-the-old, in-with-the-new kind of place. It is a challenge to all things real estate. A place to breathe, a milestone in this nation's history and a step for its future.

Serving as an anchor to West Cairo, connecting the Old West with the New West extension, of the 6th of October City.

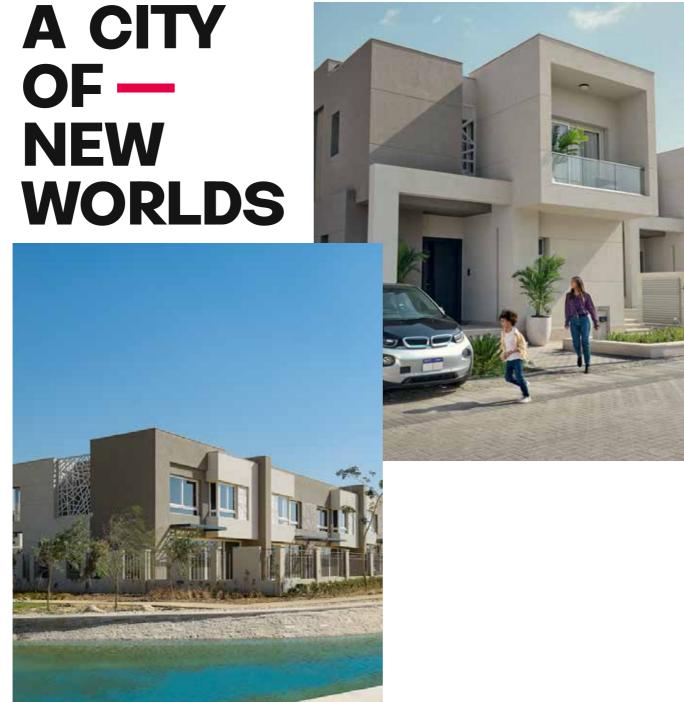
Badya is building on the Hills, further solidifying Palm Hills Developments' commitment to encapsulating its success out West and creating a city on a larger scale, 245-250 meters above sea level.

Badya is widely and conveniently accessible by a variety of highways and major arteries. Home to 6 districts with its core district livable from the get go.

It features a varied bouquet of immediate facilities and amenities such as; the parks and courtyards, the farm, the sports club, the commercial center, academics, healthcare and wellness and the business district.

Here's to new beginnings, at Badya!

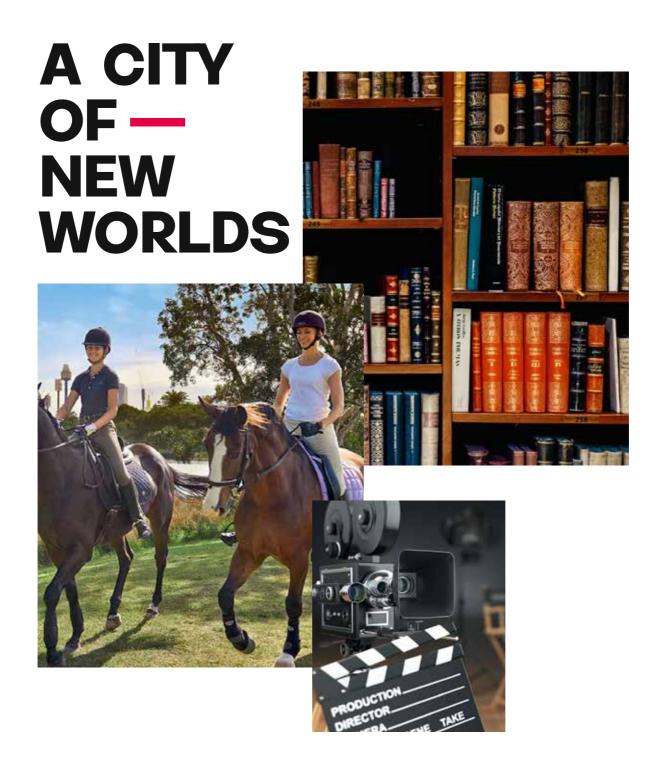
# **OF —**

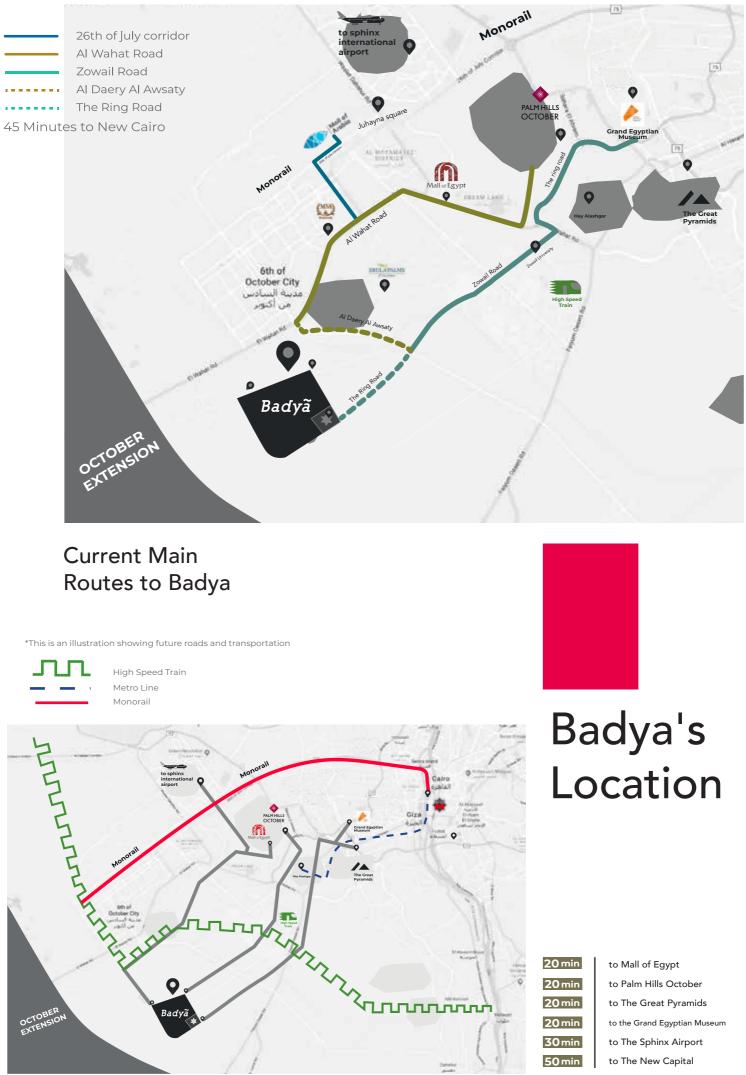


# BADYA III

Badya is a holistic city where you can find all the amenities needed to live, work, learn and play. From universities, schools, sport's club, hotels, malls, clubhouses, hospitals, business centers and offices to cultural hubs, events arena and more to give you the perfect life balance.









## BADYA WEST CAIRO

Land Area

**12.6mn** 

Total Built Up Area

Potential

**Open Spaces** 7,062k sqm

### Select Residential Highlights

**Total No.of Units** 

Potential **Total Built Up Area** 





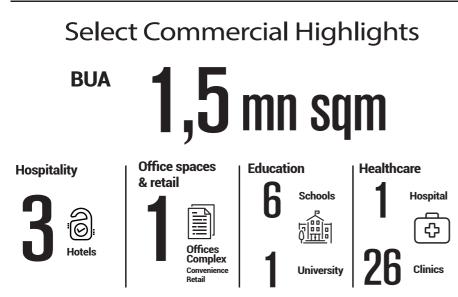
47.300

**Type of Units** 

Villas, Town houses & Apartments







## **NASTER PLAN**



## BADYA // //

## CONSTRUCTION PROGRESS

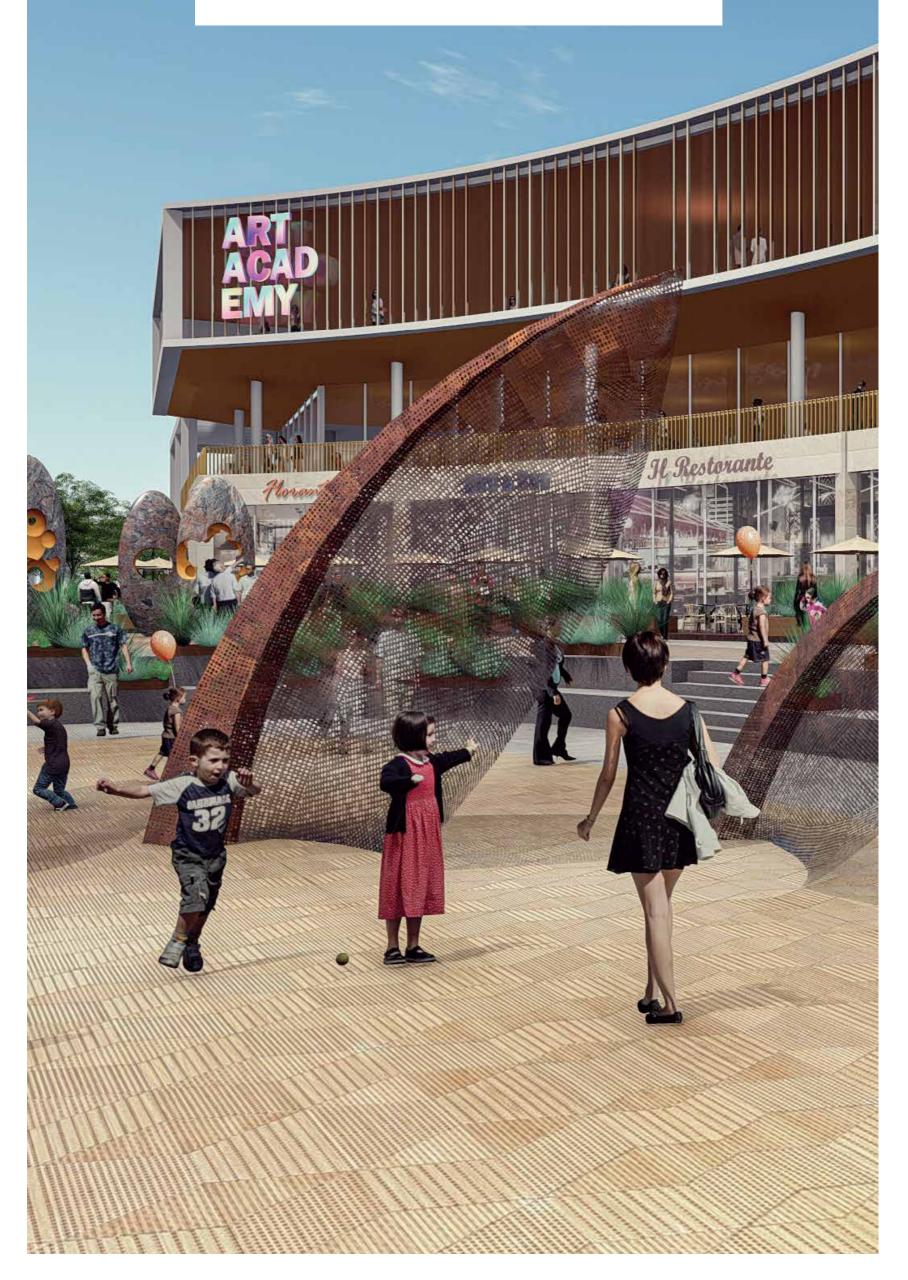








## 45 FEDDAN





### 45 FEDDAN, WEST CAIRO

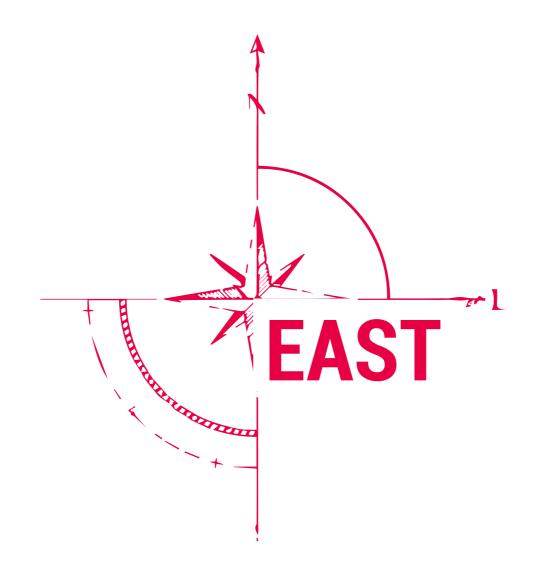
Total GFA Total GFA

### Mixed use project

(Offices, retail, clinics, hotel, serviced apartments)



000000





## PROJECT

**OVERVIEW** 

### PALM HILLS KATAMEYA

## PALM HILLS KATAMEYA **EAST CAIRO**

Land Area

**928k** sqm **718k** sqm

**Open Spaces** 

### **Standalone Villas, Town houses** & Twin houses





### **VILLAGE GATE**

## **VILLAGE** GATE EAST CAIRO

### Land Area

**110k** sqm **105k** sqm

**Open Spaces** 

Type of Units

## Apartments



## 686

**Delivered Units** 











VILLAGE GARDENS ΚΑΤΑΜΕΥΑ

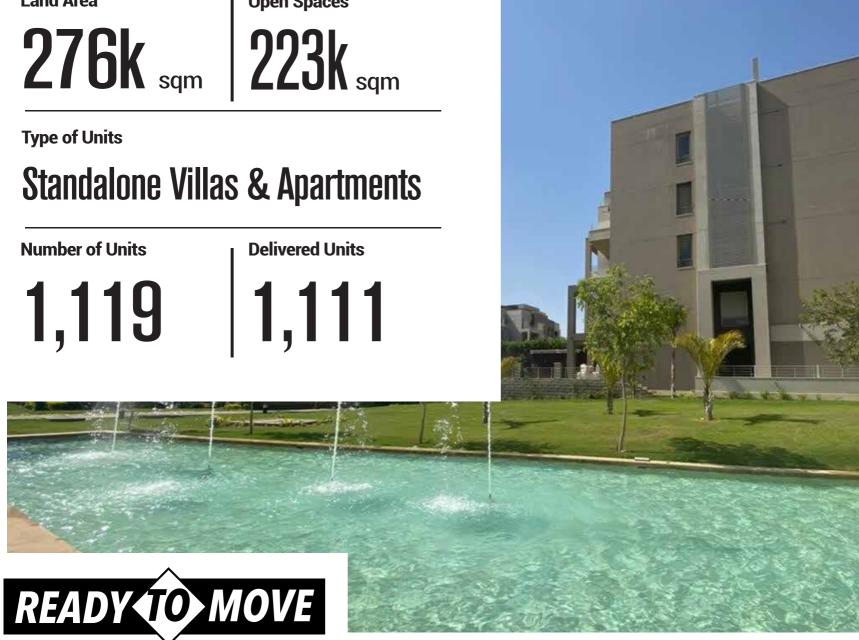
## **VILLAGE** GARDENS **KATAMEYA**

### EAST CAIRO

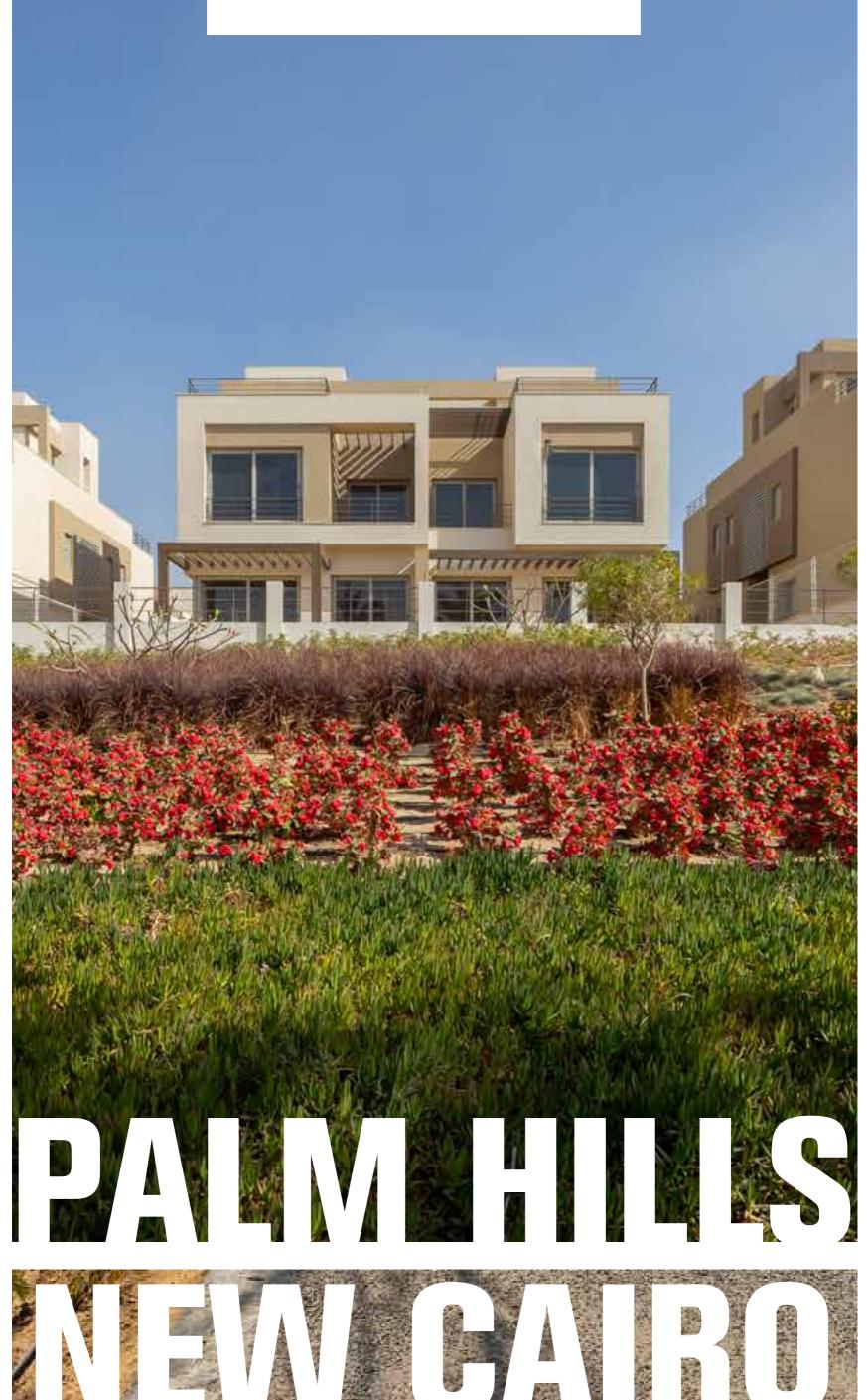
Land Area

**Open Spaces** 

**Delivered Units** 







## PALM HILLS NEW CAIRO

Palm Hills New Cairo cherishes 'green' the way nature was created. We made sure that the natural landscape of homes does not interfere with the surrounding environment. Running over 500 feddans, Palm Hills New Cairo was designed among scenery and assorted views, along with having whatever you need all around you.

Our design is created to answer the call for a pleasant walk, a community guided by trees, while letting you feel the balance across so many different house types, commercial services, tailored for residents and guests.

We aimed to create a mixed-use community up to the highest of quality standards, that's why we signed a co-development agreement with NUCA in March 2015 and had SWA Group finalize the master plan by July 2016, while PHD stands responsible for the development and management of the project. We then started by launching Phase 1 in November 2016, followed with delivering Phase 2 in March 2017, which leveled up our achieved sales since launch to stand at EGP 10 bn by end of 2019.

Government's Contribution: In-kind contribution of land Down payment: EGP50 mn were paid upon signing the contractual agreement in March 2015 plus another EGP50 mn to be paid upon the issuance of relevant ministerial decree.

Revenue sharing: 71.6% of revenue to PHD. NUCA will be entitled to 28.4% in cash, in addition to an in-kind payment of BUA of 150k sqm.

Minimum guarantee: EGP10 bn payable over 13 years to the government.

### **COMING TO THE EAST SIDE**



KING'S SCHOOL HILLS CLUB PALM HILLS COMMERCIAL HUB





## **PALM HILLS NEW CAIRO**

### COMMERCIAL 🗾 🖉 EAST CAIRO 📕

Land Area

**Total Built Up Area** 

2.1mn sqm 1,072mn sqm

**Project Launch Date** 

**Open Spaces** 

Nov 2016 | 1,018,212 sqm

Total No.of Units Delievered Units Achieved Sales

3746 | 220 | 10bn





### **Type of Units** Villas, Town houses, Twin houses & Apartments



## MASTER PLAN



### PALM HILLS NEW CAIRO

## CONSTRUCTION PROGRESS

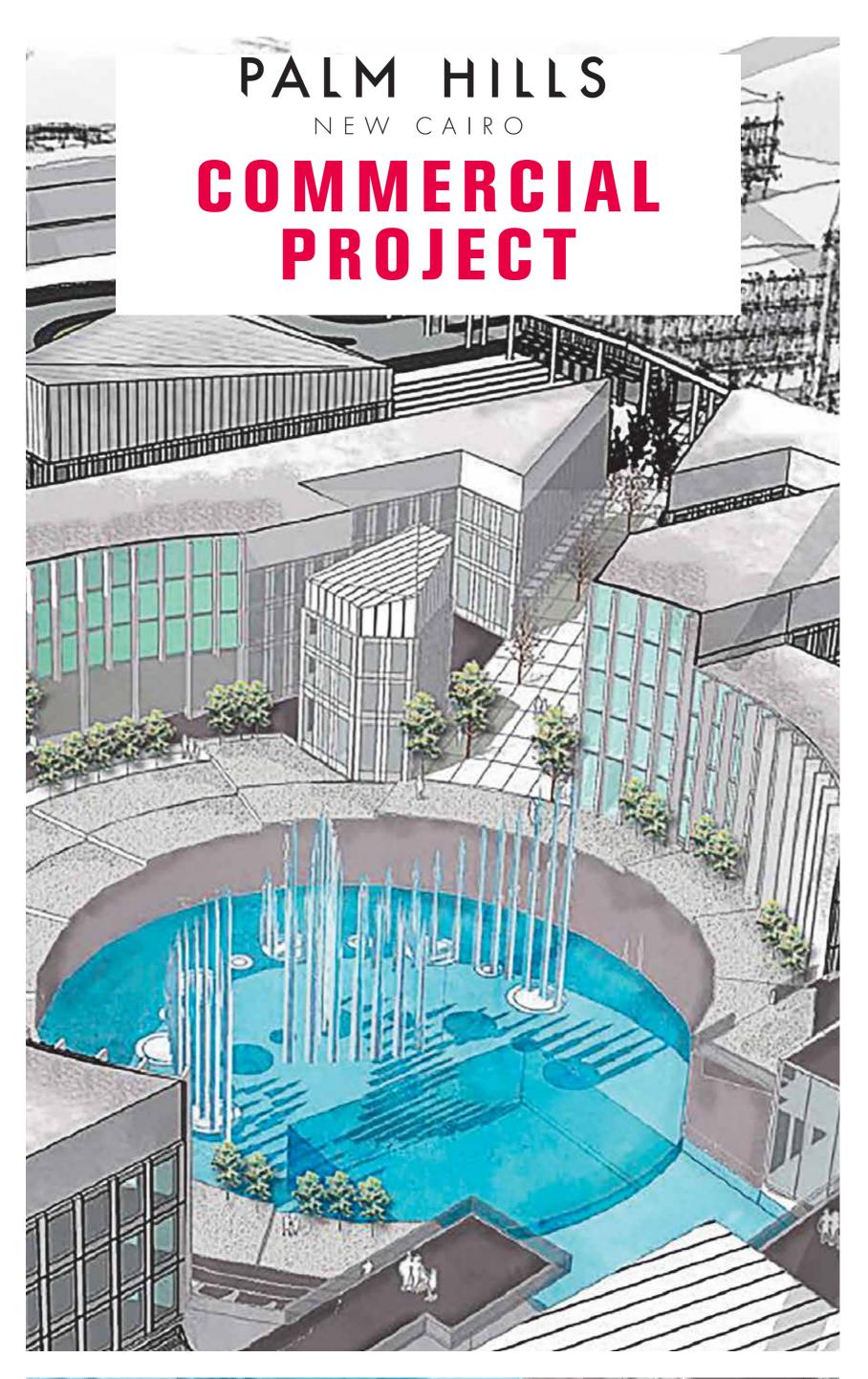






## **JANUARY** 2021









### PALM HILLS NEW CAIRO, COMMERCIAL PROJECT

Land Area

Total BUA

## 420k sqm 378,905 sqm

### Mixed use project will include

(Hotel, Service Apartments, Retail, Offices, Medical, School and Club)

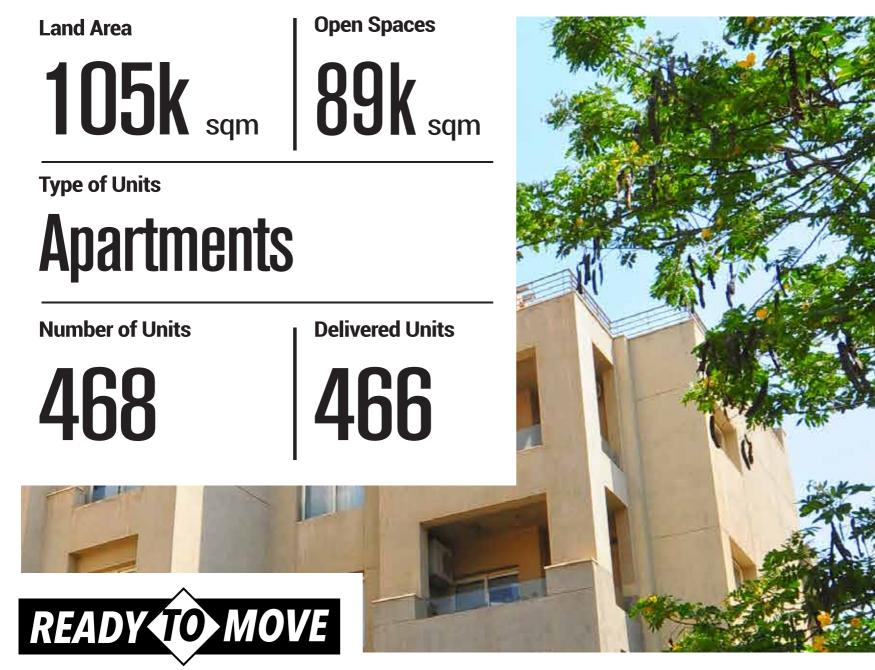




### **THEVILLAGE**









# AUENGE EAST CAIRO

Land Area

**35k** sqm

Type of Units
Apartments

**Number of Units** 

**Open Spaces** 

**27k** sqm

**Delivered Units** 













# GARDENS





### PHASE 1 EAST CAIRO

Land Area

**128k** m2

Total Built Up Area

**150k** m2



**Open Spaces** 

**Type of Units** 

**41,688** m<sup>2</sup> Apartments











### **NEW CAPITAL** GARDENS



Total Built Up Area Land Area

**107k** m2

**111k** m2

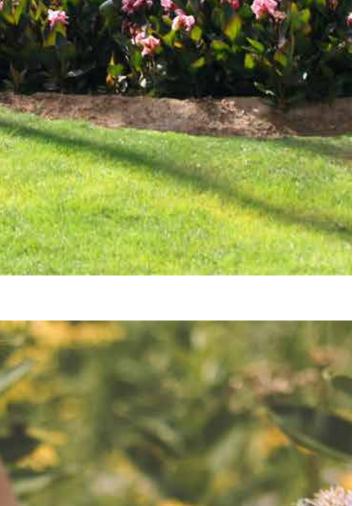
Project Launch Date



**Open Spaces** 

**Type of Units** 

**27,466**  $_{m2}$  Apartments









## **MASTER PLAN**



### **NEW CAPITAL GARDENS**



## CONSTRUCTION PROGRESS





### PALM HILLS KATAMEYA EXTENSION

## PALM HILS KATAMEYA EXTENSION EAST CAIRO

Land Area

**370k** sqm

**Open Spaces** 

**35**K sqm

Type of Units

### Villas, Twin Houses & Town Houses



#### **Number of Units**

442

**Delivered Units** 

401









#### Land Area

**13K** sqm

Sellable Build Up Area

SHOP

**13.7K** sqm

**Targeted Sales** 

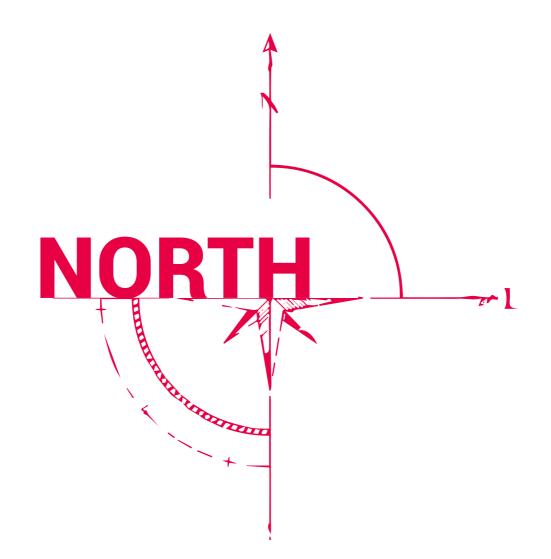
507mn

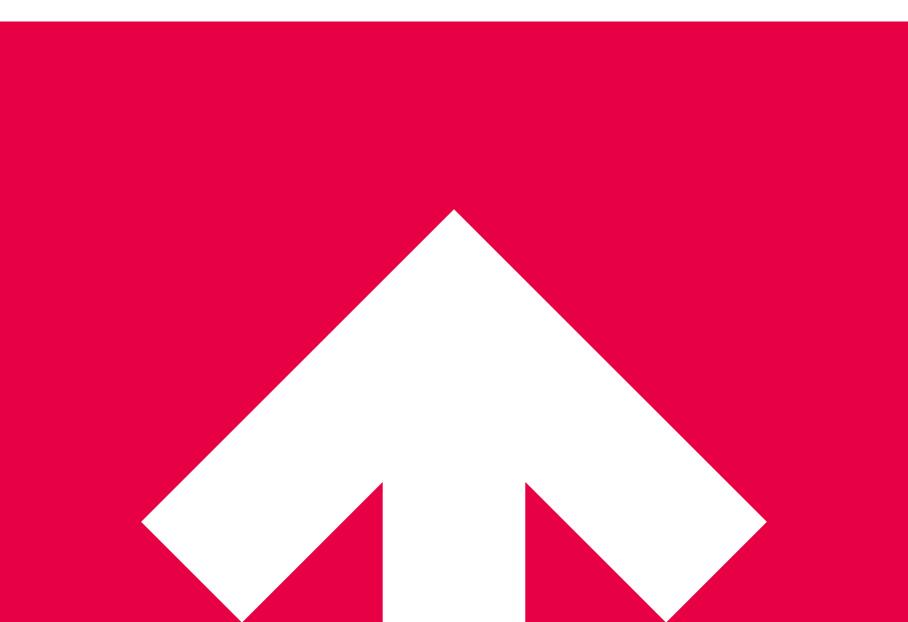
Achieved Sales

**460mn** 

PHD's Effective Ownership

## 100 %





## PROJECT

**OVERVIEW** 











## HACIENDA BAY NORTH COAST

Land Area

2,2mn sqm 529k sqm

**Open Spaces** 

2,1mn sqm | 1,991

**Sellable Area** 

**Delivered Units** 





#### **Targeted Sales**

## **7.5bn**

#### **Achieved Sales**

## **6.4bn**

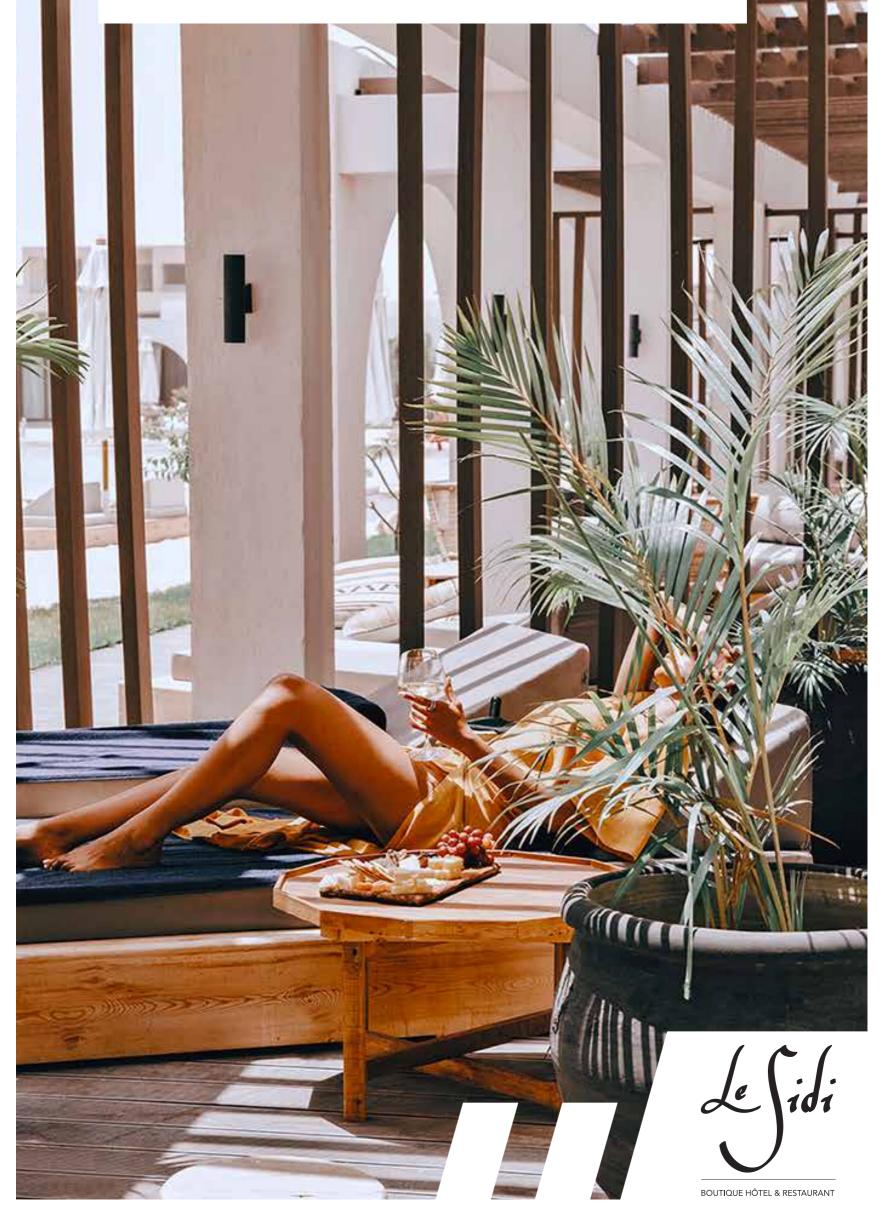
### **Type of Units**

### Villas, Chalets, Twin Houses, **Town Houses & Cabins**

## **NASTER PLAN**



### HACIENDA BAY Commercial Project





101





**HACIENDA BAY** 

### NORTH COAST

**Construction started** 2019 2020

Number of Keys

**Operation started** 

#### **Serviced apartments**

ooms

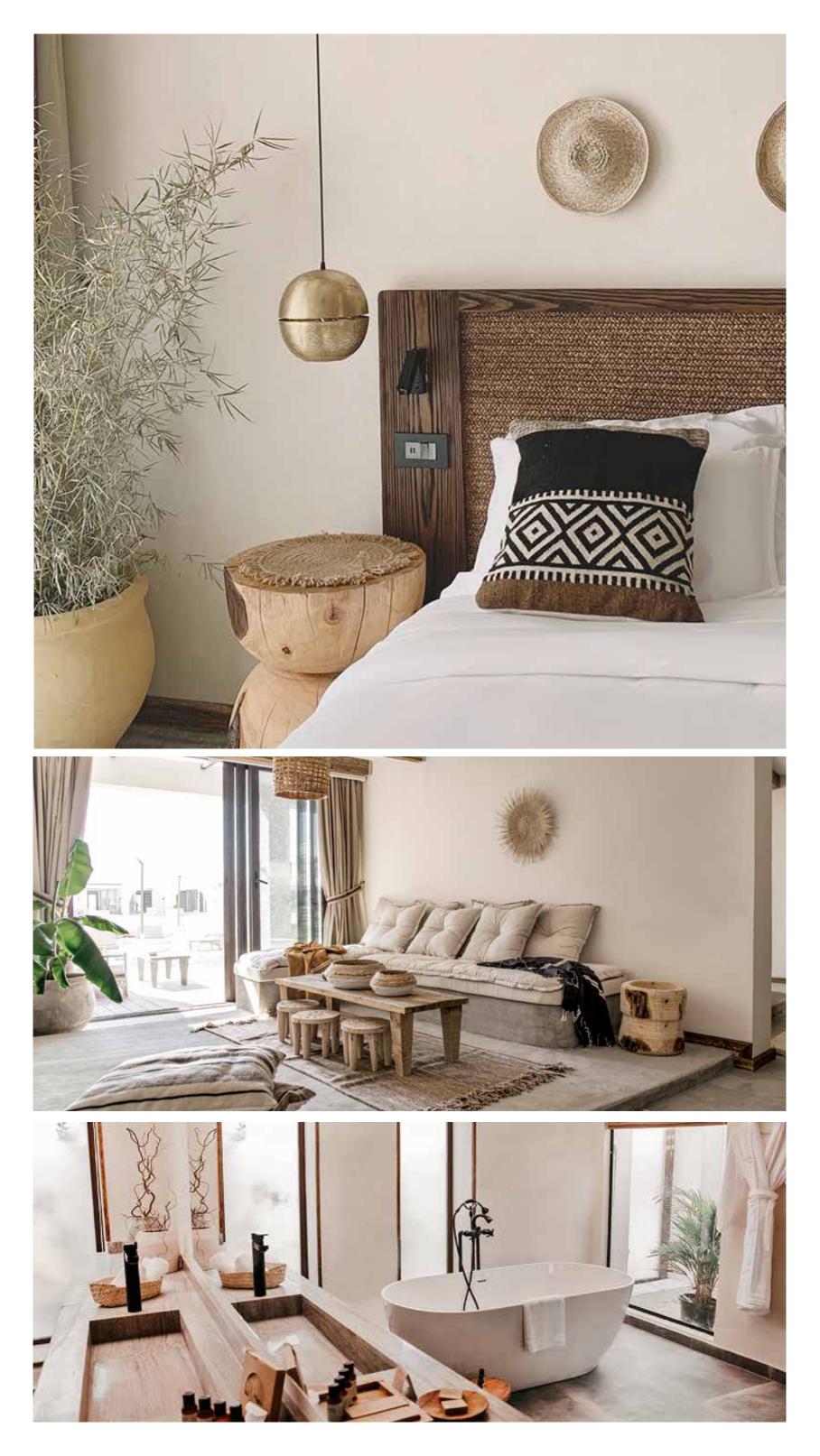






## 100%





### HACIENDA BAY Commercial Project







# LAKE YARD

**HACIENDA BAY** 

### NORTH COAST

### **Exclusive commercial complex**

**Targeted Sales** 



**Achieved Sales** 



Gaby'



# **84** stores of an business sizes and types.









ρ́Å. Healthcare



**Polyclinics** 



Hacienda White 1

## HACIENDA WHITE 1 **NORTH COAST**

**Land Area** 

**Open Spaces** 

171

O

Villas, Twin Houses, Chalets and **Cabins** 



Hacienda White

2

# HACIENDA WHITE 2 **NORTH COAST**

Land Area

**Open Spaces:** 

**491k** sqm **404k** sqm

**Type of Units** Standalone Villas, Twin Houses, **Chalets and Cabins** 





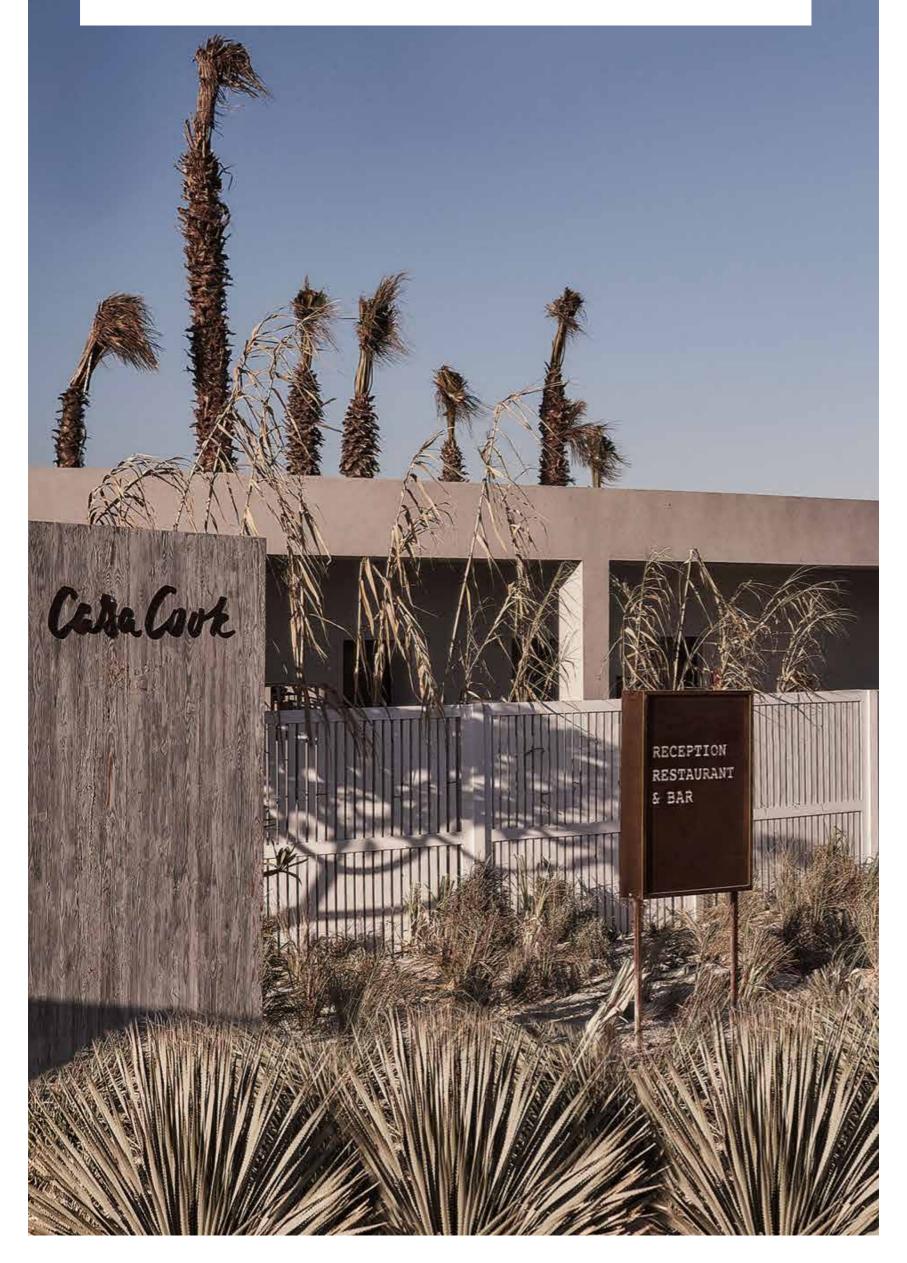
783

**Delivered** Units

623



## HACIENDA WHITE Commercial Project







HOTELS

## CASA COOK **HACIENDA BAY**

### **NORTH COAST**

**Construction started** 

**Operation started** 

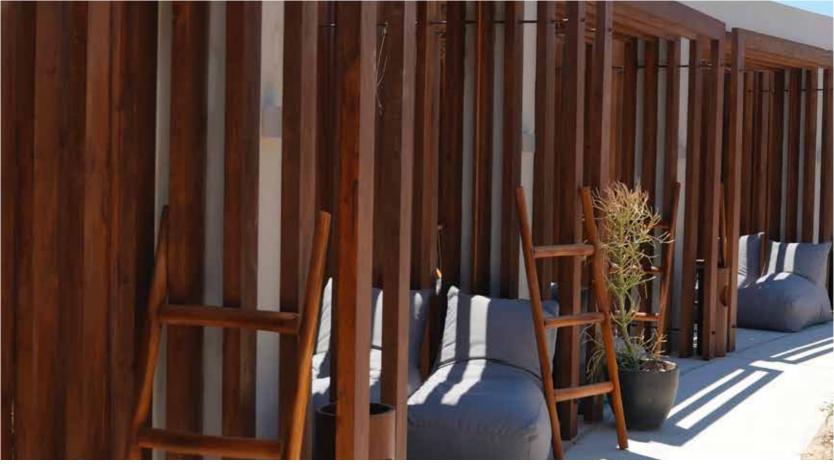
2019 2021

**Number of Keys** 

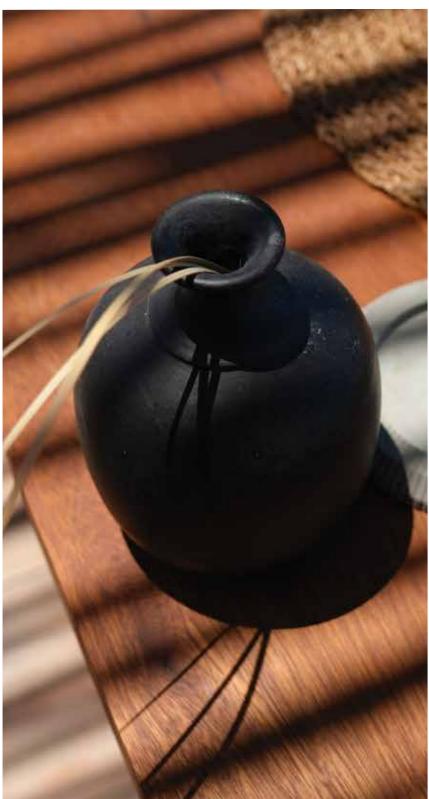
Serviced apartments with

Stake

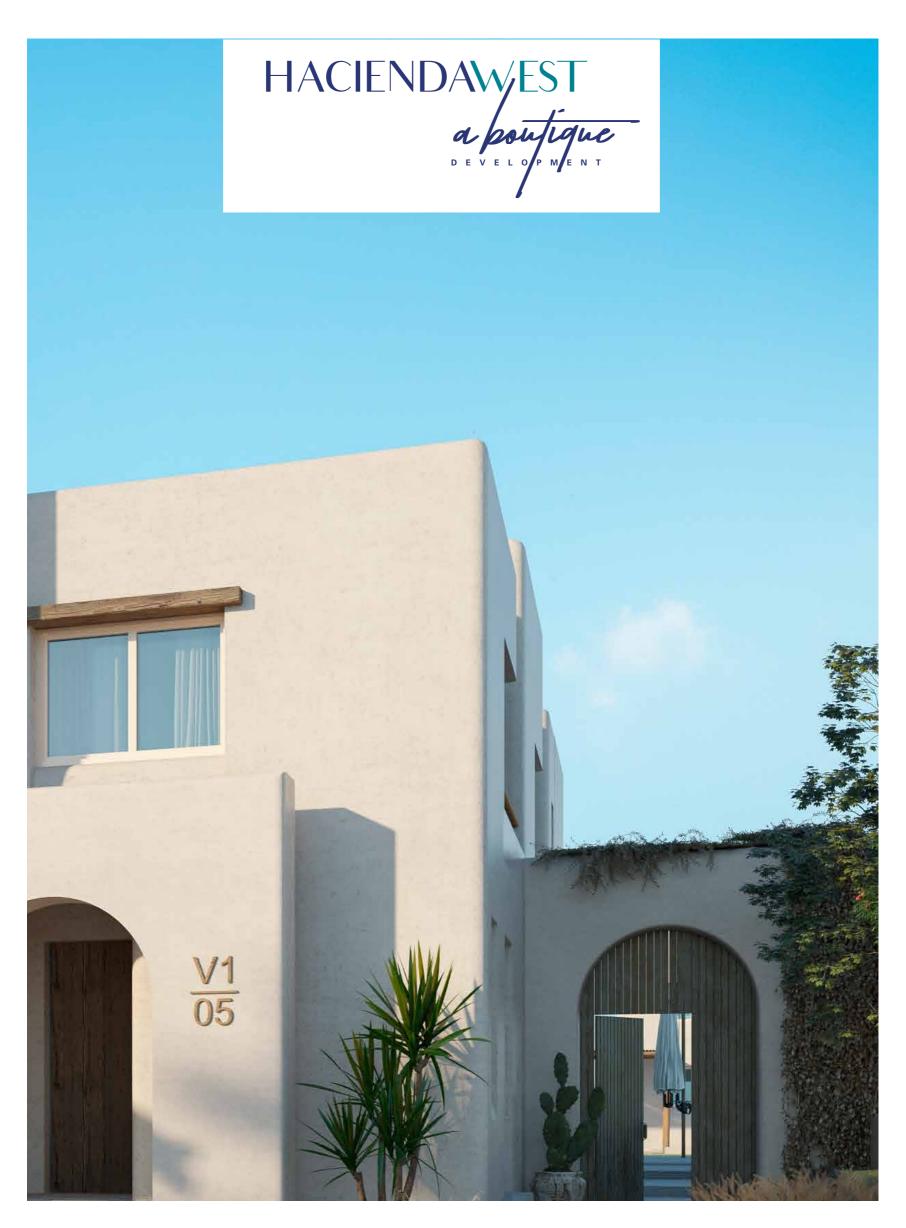




















Land Area

**602k** m2

**Foot Print** 

**Open Spaces** 

**218k** m2

104,110

**Open Spaces** 

**Number of Units** 





1,922 including cabanas

**Achieved Sales** 

## **1.5**bn

Launch Date

## **JULY 2021**

# PALM HILLS





#### PALM HILLS ALEXANDRIA

# **PALM HILLS ALEXANDRIA**

Land Area

**Total Built Up Area** 

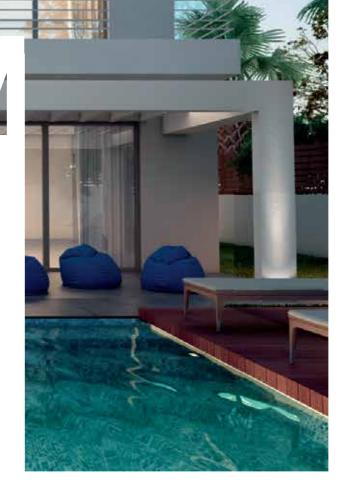
672k sqm 616k sqm

**Open Spaces** 

537k sqm

Launch Date June 2019

**Select Residential Highlights** 









#### **Type of Units**

#### Villas, Town houses, Tessera, Twin houses & Apartments

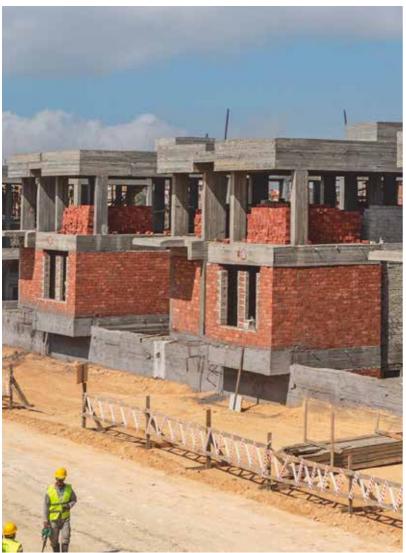
# **MASTER PLAN**



### **PALM HILLS ALEXANDRIA**

# CONSTRUCTION PROGRESS

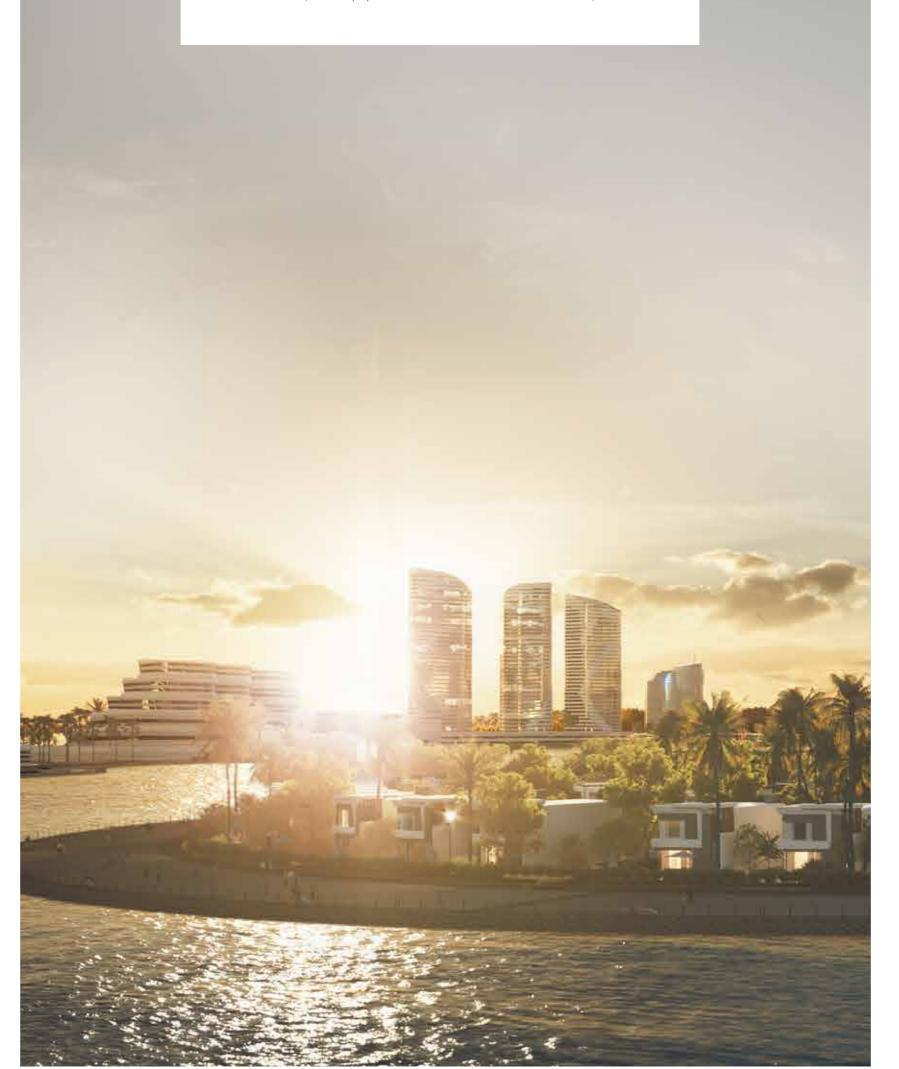






### February 2022









PALM HILLS NEW ALAMEIN

## **PALM HILLS NEW ALAMEIN**

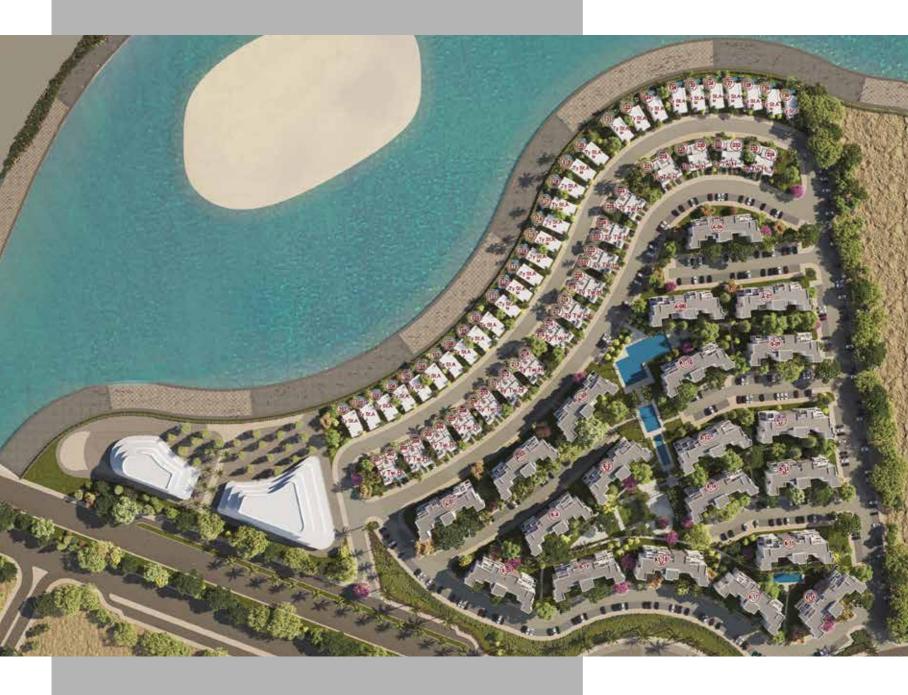
**NORTH COAST** 

**Open Spaces** 

**Built Up Area** 

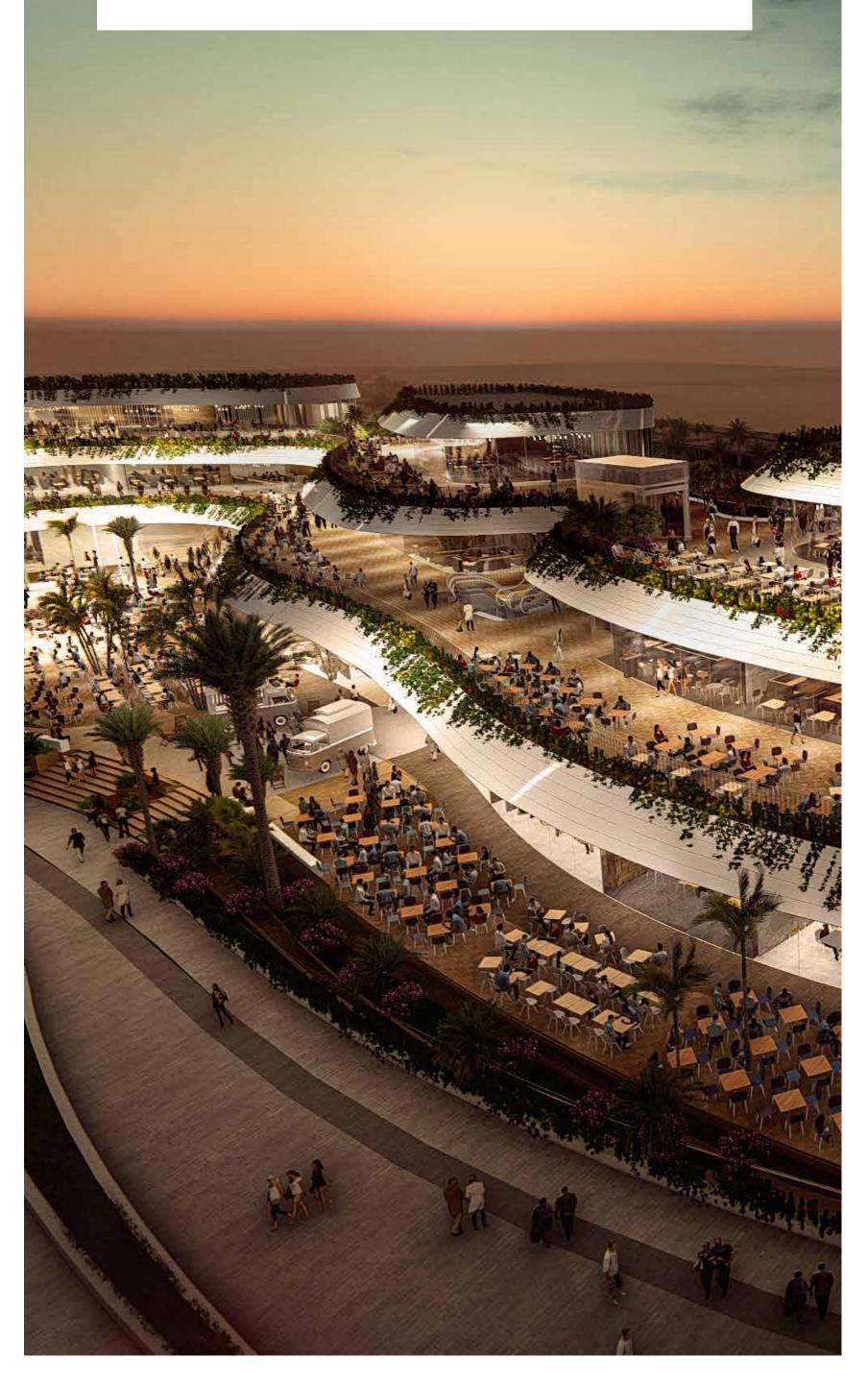


# **MASTER PLAN**



### **PALM HILLS NEW ALAMEIN**

#### PALM HILLS NEW ALAMEIN Commercial Project



#### PALM HILLS NEW ALAMEIN COMMERCIAL

## **PALM HILLS NEW ALAMEIN** NORTH COAST ////

Land Area

**Foot Print** 



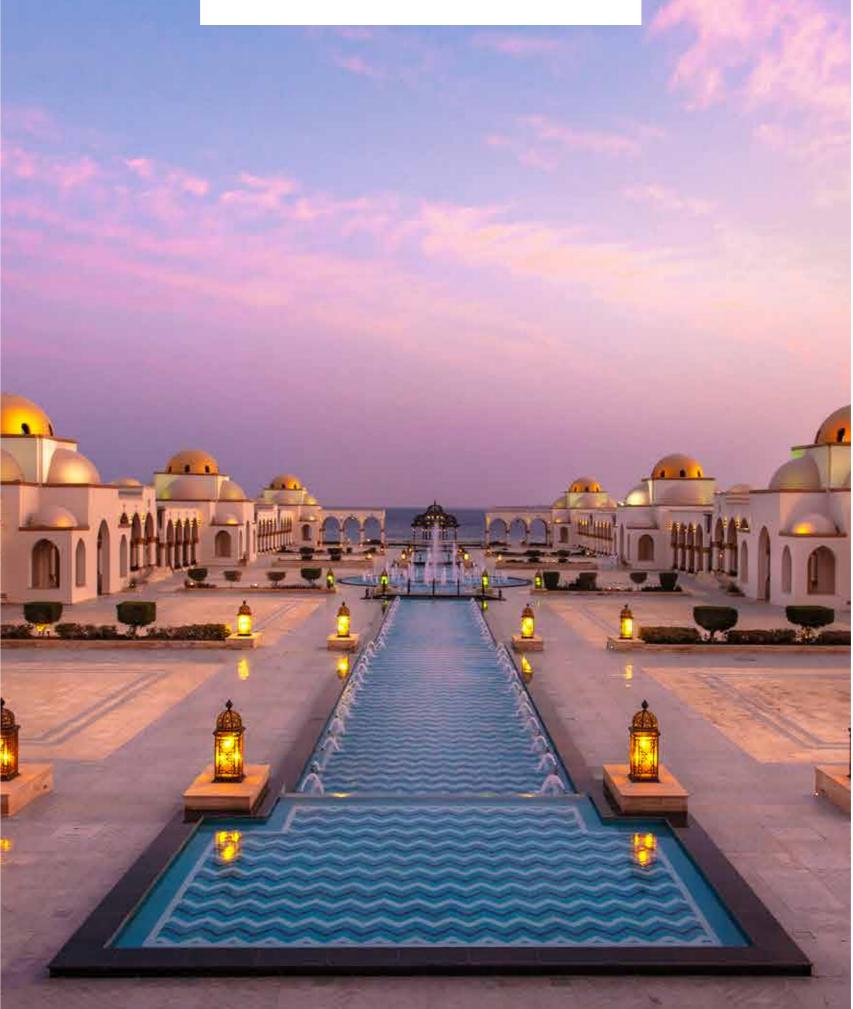




# PROJECT

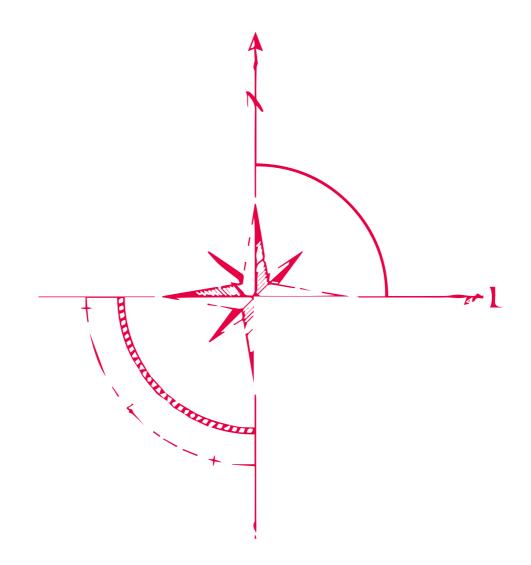
**OVERVIEW** 













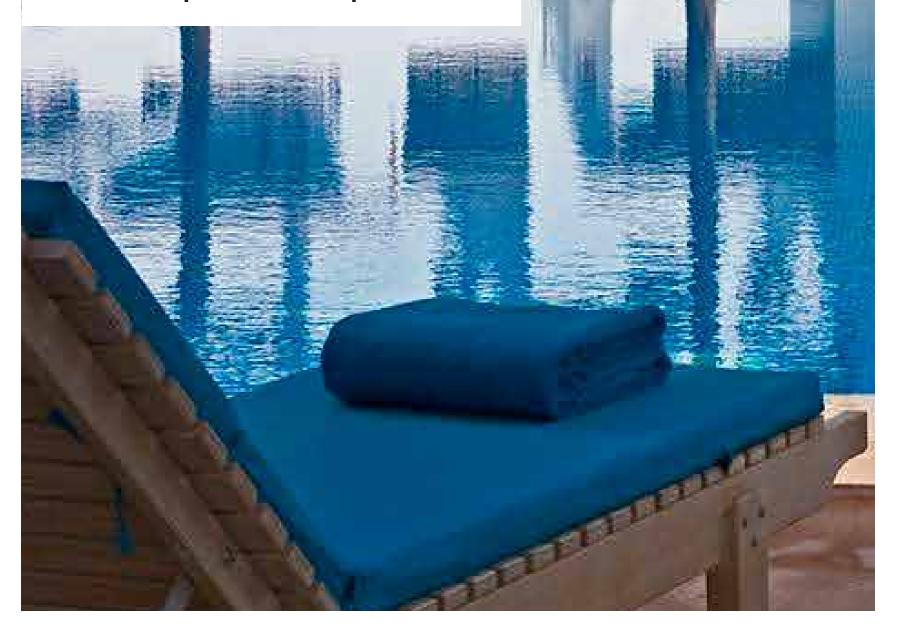




12.55

#### SHARM EL SHEIKH SINAL SINAL Operations began

**1992** ☆☆☆☆









## NOVOTEL WEST CAIRO O C T O B E R

\*\*\*

Operations began

Number of Keys





# MERCUR

#### **ISMAILIA**

Operations began **1980** 

Number of Keys



Sec. 18





DISCLAIMER

- 1- Master plans, renders and accompanying visual materials are not to scale and are intended for illustrative purposes.
- 2- All Landscaping, pools, furniture are not included in the property and solely for illustrative purposes.
- 3- Windows, decks, porches, terraces, and the exterior elements may vary upon elevation.
- 4- Roof finishes and pergolas are for presentation purposes only and are optional based on client's request.
- 5- Palm Hills Developments retains the right to make alterations.

#### ZAMALEK:

1, El Kamel Mohamed St. Tel: +202 2737 5530 - 31 - 32 - 33

#### 6<sup>th</sup> OF OCTOBER:

Palm Hills October (Palm Central) Tel: +202 3886 0103-04 Ext: 8812 Mob: +2 010 6668 6108

#### 5<sup>th</sup> SETTLEMENT:

Namaa Building # 75, 1st section, Road 90 Tel: +202 2810 4530 - 31 - 33

#### **ALEXANDRIA:**

30 Patrice Lumumba, Tel: +203 033926010 - 033926002