PALM HILLS DEVELOPMENTS COMPANY (An Egyptian Joint Stock Company) Consolidated Financial Statements For The Nine Months Ended 30 September 2019 Together With Review Report

PALM HILLS DEVELOPMENTS COMPANY S.A.E` <u>CONSOLIDATED FINANCIAL POSITION</u> <u>As of 30 September 2019</u>

As of 50 September 2		20/0/2010	21/12/2010
	<u>Note no.</u>	<u>30/9/2019</u>	<u>31/12/2018</u>
		EGP	EGP
Non-current assets			
Investments in associates	(8d-11b-31)	156 214 141	97 447 485
Investment property	(11f-32)	388 432 221	769 612 116
Notes receivable - long term	(16-34)	12 024 434 053	12 991 366 008
Projects under construction	$(10^{-}34)$ (12-35)	111 170 483	106 029 940
Advance payments for investments acquisition	(42)	194 597 985	194 597 985
Fixed assets (net)	(13-36)	1 371 595 433	1 427 791 288
Deferred tax assets	(22b)	3 922 414	4 469 461
Employee Stock Ownership Plan		83 070 000	
Other long-term assets		1 390 733	1 390 733
Total non-current assets		14 334 827 463	15 592 705 016
Current assets			10 07 2 7 00 010
Works in process	(14-37)	9 965 299 917	9 091 529 513
Held-to-maturity investments	(11d -33)	955 188 641	1 750 818 937
Cash and cash equivalents	(28-38)	694 709 408	955 737 630
Notes receivable - short term	(16-34)	4 626 562 388	4 235 390 443
Investments at fair value through profit and loss	(11e)	86 948 104	75 866 550
Accounts receivable	(39)	1 201 049 825	1 061 705 100
Suppliers - advance payments		512 326 761	494 372 865
Debtors and other debit balances	(40)	1 357 462 254	984 450 924
Due from related parties	(25-41)	379 822 335	359 632 650
Total current assets	(25 11)		
		19 779 369 633	19 009 504 612
<u>Current liabilities</u>			
Banks - credit balances	(43)	126 056 864	57 735 773
Bank- over draft	(44)	1 052 120 597	897 807 291
Advances from customers	(45)	11 796 849 183	11 484 809 418
Completion of infrastructure liabilities	(20)	95 083 416	95 083 416
Provisions	(18)	183 018 041	251 706 423
Current portion of land purchase liabilities	(19-46)	227 129 940	158 981 836
Notes payable - short term	(48a)	827 757 967	1 586 917 804
Current portion of term loans	(49)	1 411 319 989	1 101 130 295
Suppliers & contractors	(47)	797 139 866	704 440 148
Income tax payable	(22a)	58 812 500	251 569 213
Creditors & other credit below see			
Creditors & other credit balances	(50)	573 463 380	617 219 159
Joint shares arrangement - short term		846 090 970	749 682 921
Due to related parties	(25-47)	30 158 718	28 187 870
Total current liabilities		18 025 001 431	17 985 271 567
Working capital		1 754 368 202	1 024 233 045
Total investment		16 089 195 665	16 616 938 061
		10 000 100 000	10 010 / 00 001
Financed as follows:			
Shareholders' equity	(51)	6 225 100 270	C 157 100 070
Share capital	(51)	6 235 199 270	6 157 199 270
Legal reserve	(53a)	734 919 743	708 524 277
Special reserve	(53b)	176 513 271	476 064 168
Reserve for Evaluating Motivation Shares		5 070 000	
Retained earnings		1 038 554 320	556 921 695
Net profit for Year		544 311 027	811 741 618
Equity attributable to equity holders of the parent		8 734 567 631	8 710 451 028
Non-controlling interest		546 008 236	505 090 067
Total shareholders' equity		9 280 575 867	9 215 541 095
i v		7 200 313 001	7 213 341 073
Non-current liabilities	(10, 46)	150 059 055	200 270 545
Land purchase liabilities	(19-46)	150 258 255	298 279 545
Notes payable - long term	(48b)	2 111 086 640	1 660 456 660
Other long-term liabilities – Residents' Association	(52)	2 069 951 569	1 671 535 652
long-term- loans	(49)	1 885 126 656	2 657 711 596
joint share arrangement– long terms		592 196 678	1 113 413 513
Total non-current liabilities		6 808 619 798	7 401 396 966
Total equity and non-current liabilities		16 089 195 665	16 616 938 061
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- The accompanying notes from (1) to (63) form an integral part of these financial statements and are to be read therewith.

Chief Financial Officer

Chairman

PALM HILLS DEVELOPMENTS COMPANY S.A.E <u>CONSOLIDATED STATEMENT OF INCOME (PROFIT OR LOSS)</u> <u>For The Period Ended 30 September 2019</u>

	<u>Note</u> <u>No.</u>	Financial Period <u>30/9/2019</u> <u>EGP</u>	Financial Period <u>30/9/2018</u> <u>EGP</u>
Revenues	(27a, 55)	3 620 020 324	5 656 015 423
Deduct: -			
Cost of revenues	(26, 56)	2 147 166 652	3 438 147 790
Cash discount		27 936 703	70 380 190
Gross profit		1 444 916 969	2 147 485 443
Deduct: -			
Securitization of receivables interest		41 001 214	114 002 667
General administrative, selling and marketing expenses	(57)	618 452 030	701 826 428
Administrative depreciation		62 204 471	46 112 290
Provision	(18)	2 390 903	12 189 017
Finance costs & interests		127 873 727	207 735 347
Interest on land purchase liabilities		154 417 690	190 441 673
Provisions no longer required		(70 139 606)	
		936 200 429	1 272 307 422
Add: -			
Gains on investments in fair value through profit or loss	(58)	8 292 801	6 142 996
Interest income – amortization of discount on notes			
receivables		67 076 388	60 394 149
Interest income on held-to-maturity investments		72 029 804	45 745 544
Total other revenues		147 398 993	112 282 689
Net profit for the year before income tax & non-			
controlling interest		656 115 533	987 460 710
Deduct: -			
Income tax expense	(22a)	60 553 217	275 855 426
Deferred tax	(22b)	543 969	453 212
Net profit for the year before & non-controlling interest		595 018 347	711 152 072
Deduct: -			
Non-controlling interest share- subsidiaries		50 707 320	70 933 084
Net profit for the year after income tax & non-controlling interest		544 311 027	640 218 988
Earnings per share	(24, 62)	0.175	0.205

- The accompanying notes from (1) to (63) form an integral part of these financial statements and are to be read therewith.

Chief Financial Officer	Chairman
Ali Thabet	Yasseen Mansour

PALM HILLS DEVELOPMENTS COMPANY S.A.E <u>CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME</u> <u>For The Period Ended 30 September 2019</u>

	<u>30/9/2019</u> <u>EGP</u>	<u>30/9/2018</u> <u>EGP</u>
Net profit for the period Other comprehensive income	544 311 027	640 218 988
Total comprehensive income for the period, net of tax	544 311 027	640 218 988
<u>Attributable to: -</u> Equity holders of the parent	544 311 027	640 218 988
Non-controlling interests	50 707 320 595 018 347	70 933 084 711 152 072

- The accompanying notes from (1) to (63) form an integral part of these financial statements and are to be read therewith.

Chief Financial Officer

Ali Thabet

Chairman

Yasseen Mansour

PALM HILLS DEVELOPMENTS COMPANY S.A.E **CONSOLIDATED STATEMENT OF CASH FLOWS** For The Period Ended 30 September 2019

For The Period Ended 30 S			
	<u>Note No.</u>	<u>30/9/2019</u>	<u>30/9/2018</u>
		EGP	EGP
Net profit for the period before income tax & non-controlling		656 115 533	987 460 709
interest			
Adjustments to reconcile net profit to net cash			
from operating activities			
Administrative depreciation	(36)	76 868 924	59 675 220
Provision		2 390 903	12 189 017
Finance costs & interests		127 873 727	207 735 347
Interest of discount on Notes receivable		41 001 214	114 002 667
Interest on land purchase liabilities		154 417 690	190 441 674
Share of profit / loss of associates		(8 766 656)	(7 695 394)
Gain (loss) on disposal of fixed assets	(36)	(725 284)	(524 964)
Interest income – amortization of discount on notes receivables		(67 076 388)	(60 394 149)
Gains on investments in fair value through profit or loss		(8 292 801)	(6 142 996)
Interest income on held to maturity investments		(72 029 804)	(45 745 544)
Provisions no longer required		(70 139 606)	
Operating profit before changes in working capital items		831 637 452	1 451 001 587
Cash flow from operation activates			
Change in work in process	(14-37)	(754 353 997)	127 422 278
Change in notes receivables	(16-34)	795 630 296	(2 594 409 799)
Change in investments in fair value through profit or loss	(11e)	642 836 399	(14 614 331)
Change in held-to-maturity investments		(11 081 554)	(259 460 940)
Change in accounts receivable	(39)	(139 344 724)	(278 214 882)
Change in suppliers - advance payments		(17 953 895)	36 452 821
Change in debtors & other debit balances	(40)	(373 011 332)	(626 605 509)
Change in due from related parties	(25-41)	(50 178 910)	(56 144 164)
Change in secured minimum level – joint arrangement			50 000 000
Change in advances from customers	(45)	312 039 765	1 581 221 142
Provisions	(18)	(939 679)	
Change in due to related parties		31 960 073	75 828 843
Change in notes payable		(462 947 546)	76 764 289
Change in suppliers & contractors		92 699 718	(42 751 580)
Income tax paid		(253 309 930)	(97 468 463)
Change in creditors and other credit balances	(50)	(43 755 780)	83 140 887
Change in other long term – Residents' Association		398 415 917	438 740 697
Change in due to joint arrangement partners	(54)	(424 808 787)	824 170 470
Net cash provided by operating activities		573 533 486	775 073 346
Cash flows from investing activities			
Payments for purchase of fixed assets	(36)	(26 110 494)	(40 830 995)
Proceeds from sale of fixed assets	(36)	888 685	589 965
Payments Advance for invesments			(9 160 000)
Payments for associates investment		(50 000 000)	
Payments for projects under construction	(12-35)	(5 140 543)	(3 447 556)
Payment for real estate investment		(20173641)	(6 551 989)
Proceeds from investments in fair value through profit or loss		8 292 801	
Proceeds from investments funds			6 142 996
Proceeds from held-to-maturity investments		72 029 804	45 745 544
Net cash (used in) provided by investing activities		(20 213 388)	(7 512 035)
Cash flows from financing activities			
Banks - credit balances	(43)	68 321 092	4 945 861
Banks – overdraft	(44)	154 313 306	471 717 044
Non-controlling interest – dividends		(9 789 151)	(85 301 854)
Deferred tax		3 078	141 471
Proceeds from ESOP			40 403 915
Payments for loans		(676428300)	(443 464 003)
Proceeds from loans	(49)	78 978 722	
Adjustments to retained earnings		(260 872 126)	(340 863 012)
Securitization of receivables interest		(41 001 214)	(114 002 667)
Finance costs & interests paid		(127 873 727)	(207 735 347)
Net cash (used in) provided by financing activities		(814 348 320)	(674 158 592)
Net increase in cash and cash equivalents during the period		(261 028 222)	93 402 720
Cash and cash equivalents at beginning of the year		955 737 630	562 030 358
Cash and cash equivalents as at 31 March 2019	(28-38)	694 709 408	655 433 078
	(======;		

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Non- Cash transactions are excluded from the cash flow statement. The accompanying notes from (1) to (63) form an integral part of these financial statements and are to be _ read therewith.

PALM HILLS DEVELOPMENTS COMPANY S.A.E <u>CONSOLIDATED STATEMENT OF CHANGES IN EQUITY</u> For The Period Ended 30 September 2019

Balance as at 1 January 2018	<u>Share</u> <u>Capital</u> <u>EGP</u> 617 899 452 4	<u>Legal</u> <u>reserve</u> <u>EGP</u> 810 544 682	<u>Special</u> <u>reserve</u> <u>EGP</u> 476 064 168	Reserve for ESOP re- measurement EGP 43 010 431	<u>Retained</u> <u>earnings</u> <u>EGP</u> 76 127 305	<u>Net profit for</u> <u>the period</u> <u>EGP</u> 805 637 537	<u>Total before Non-</u> <u>controlling equites</u> <u>EGP</u> 6 701 549 438	<u>Total Non-</u> controlling equities EGP 436 217 538	<u>Total</u> <u>Shareholders'</u> <u>After non-</u> <u>controlling</u> <u>equities</u> <u>EGP</u> 7 239 985 654
Transferred to retained earnings					805 637 537	(805 637 537)			
Transferred to legal reserve		25 713 733			(25 713 733)	· ,			
Amounts set aside for Employee stock ownership plan (ESOP)				(43 010 431)			(43 010 431)		(43 010 431)
Adjustments to retained earnings					(340 863 012)		(340 863 012)		(340 863 012)
Dividends – non controlling liabilities								(85 301 854)	(85 301 854)
Net profit for the period						640 218 988	640 218 988	70 933 084	711 152 072
Balance as at 30 Septemeber 2018	4 617 899 452	708 524 277	476 064 168		515 188 097	640 218 988	6 957 894 982	524 067 447	7 481 962 429
Balance as at 1 January 2019	6 157 199 270	708 524 277	476 064 168		556 921 695	811 741 618	8 710 451 028	090 067 505	9 215 541 095
Transferred to retained earnings					811 741 618	(811 741 618)			
Paid in capital	78 000 000						78 000 000		78 000 000
Transferred to legal reserve		26 395 466			(26 395 466)				
Adjustments to Special reserve			550 897) (299				(299 550 897)		(299 550 897)
Adjustments to non controlling liabilities			`						
Evaluation for ESOP Shares				5 070 000			5 070 000		5 070 000
Adjustments to retained earnings					(303 713 527)		(303 713 527)		(303 713 527)
Dividends								(9 789 151)	(9 789 151)
Net profit for the period						544 311 027	544 311 027	50 707 320	595 018 347
Balance as at 30 September 2019	6 235 199 270	734 919 743	176 513 271	5 070 000	1 038 554 320	544 311 027	8 734 567 631	546 008 236	9 280 575 867

-The accompanying notes from (1) to (63) form an integral part of these financial statements and are to be read therewith.

Chief Financial Officer Ali Thabet Chairman Yasseen Mansour

Palm Hills Developments Company (S.A.E) Notes to the Consolidated Financial Statements As of 30 June 2019

1. BACKGROUND

Palm Hills for Developments Company (S.A.E) was established according to the Investment Guarantee and Incentives Law No. (8) of 1997 which was replaced by the Investment Guarantee and Incentives Law No. (72) of 2017 and the Companies Law No. 159 of 1981that was modified according to Law No. (4) of 2018 and their executive regulations, taking into consideration the Capital Market Law No. 95 of 1992 and its executive regulations.

2. COMPANY'S PURPOSE

The company's purpose is to invest in real estate in the New Cities and New Urban Communities including building, constructing, owning and managing residential compounds, resorts, villas and touristic villages, selling and the resale and associated services and facilities, leasing and the construction of integrated projects along with managing the entertainment activities associated with the company's in activities. All such activities are subject to the approval of appropriate authorities.

3. <u>The Company's Location</u>

The company's head office is located at the 6th of October City in the Giza Governorate and the main branch is located in the Smart Village.

4. <u>COMMERCIAL REGISTER</u>

The company is registered in the Commercial Register under No. 6801 dated 10 January 2005.

5. FINANCIAL YEAR

The company's financial year begins on 1 January and ends on 31 Dec. except for the first financial year which began as from the date of commencement of activity and ended on Dec. 31, 2012.

6. <u>AUTHORIZATION OF THE FINANCIAL STATEMENTS</u>

The Consolidated financial statements for the Nine Months ended in 31 December 2018 were authorized for issue by the board of directors on 3 September 2019.

7. STOCK EXCHANGE LISTING

The company was listed in the unofficial schedule no. (2) of the Cairo and Alexandria Stock Exchange on 27 Dec. 2006 and then listed in the official schedule no. (1) of the Cairo and Alexandria Stock Exchange on April 2008.

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8. EXISTING PROJECTS

The company has several major activities for the development of new urban communities and tourist compounds through:

a) Building and constructing residential compounds

The objective of the company is to contribute in building integrated residential units, providing associated services, and entertainment complexes, while the Company possesses a large land bank which includes land with a total area of 1,392.20 acres approx. located at 6th October City, land with a total area of 456.84 acres approx. located at New Cairo City, land measuring a total area of 965.87 acres approx. which is located at Sidi Abdel Rahman, El Alamin, Marsa Matrouh Governorate, land with a total area of 22.68 acres approx. located at Hurghada.

b) Other activity

According to a preliminary contract with a related party, the Company obtained a plot of land measuring approximately 1702.79 acres situated 49 KMs from the beginning of the Cairo-Alexandria Road to be transformed into Botanical Gardens by reclamation and cultivation using modern irrigation methods.

c) Joint Arrangement

The company and its subsidiaries adopted a new strategy as from the fiscal year ended 31 Dec. 2015 in relation to real estate development activities, through the conclusion of contracts as joint projects with some other parties, the contract provides that each contracting party to obtain a share of the contractual values of the financing, marketing and technical management of these projects as follows:

-Palm Hills Developments

Palm Hills Developments Company (real-estate developer) has contracted with one of the owners (owner) of the plot of land with an area of 135 acres in Alexandria-Abis-Moharram Bek-Cairo Alexandria Desert Road- to develop this area and under this contract the owner and the real estate developer receives a share of the total project revenues to the paid through the proceeds of the project. the company started marketing and selling the project units from Jun 2019 . Palm Hills Developments Company and Palm for Urban Development Company (real-estate developer) has contracted with The Urban Communities Authority (owner) for the development of integrated residential project (Badya) on an area of 3000 acres in West Cairo on the basis of a revenue sharing system in that the company (real-estate developer) gets 74% for the business of the marketing and development of the project units -for land and supply of external facilities for the project, the real-estate developers started developing, marketing and selling the project units as from May 2018.

-Palm for Investment And Real Estate Development

Palm for Investment & Real Estate Development Company (real-estate developer) has contracted with The New Urban Communities Authority (owner) to develop land with a total area of 501,20 acres in New Cairo for the construction of an integrated urban project -Palm New Cairo- under this contract the Authority (owner) and the Company (real-estate developer) receives a share of total project revenues that paid through the proceeds of the project. the company started developing, marketing and selling the project units as from November 2016.

-Palm Real Estate Development

Palm Real Estate Development Company (real-estate developer) has contracted with Nasr City for Housing & Development Company (owner) to develop a land with a total area of 103.25 acres in New Cairo for the construction of an integrated urban project -Capital Gardens Project- under this contract the (owner) and the (real-estate developer) receives a share of total project revenues that paid through the proceeds of the project. the company started developing, marketing and selling the project units as from the fiscal year 2016.

-Palm Hills Development of Tourism and Real Estate

Palm Hills Development of Tourism and Real Estate Company (real-estate developer) has contracted with Batterjee Development of Tourism and Real Estate Company (owner) to develop land with a total area of 134.64 acres located in 85KM of Alexandria-Matroh Road - El Fouka village - for the construction of a full-service tourist resort, under this contract the (owner) and the (real-estate developer) receives a share of total project revenues that paid through the proceeds of the project. the company has not started marketing and selling the project units yet.

d) Investments in associates and subsidiaries

1- Direct investments in associates and subsidiaries as following: -

	Percentage
	<u>share %</u>
Palm Hills Middle East Company for Real Estate Investment S.A.E	% 99.99
Gawda for Trade Services S.A.E	%99.996
New Cairo for Real Estate Developments S.A.E	%99.985
KHEDMA for Resorts Management S.A.E	%99.96
Rakeen Egypt for Real Estate Investment S.A.E	%99.9454
Palm for Real Estate Development S.A.E	%99.4
Palm for Investment & Real Estate Development S.A.E	%99.4
Palm Hills Development of Tourism and Real Estate S.A.E	%99.4
Palm Hills for Tourism Investment S.A.E	%99.4
Palm Hills Resorts S.A.E	%99.4
Palm for Urban Development S.A.E	%99.4
Palm for Constriction, real state dev. S.A.E	%99.4
Palm Hills Properties S.A.E	%99.2
Palm for Club Management S.A.E	%99.2
Palm Alexandria for Real Estate S.A.E	%99.2
United Engineering for Construction S.A.E	%98.88
Palm Hills Hospitality S.A.E	%98

	Percentage
	<u>share %</u>
East New Cairo for Real Estate Development S.A.E	%89
Macor for Securities Investment Company S.A.E	%60
Al Naeem for Hotels and Touristic Villages S.A.E	%60
Gamsha for Tourist Development S.A.E	%59
Royal Gardens for Real Estate Investment Company S.A.E	%51
Nile Palm Al-Naeem for Real Estate Development S.A.E	%51
Saudi Urban Development Company S.A.E	%51
Coldwell Banker Palm Hills for Real Estate S.A.E	%49
Arkan Palm For real Estate	%39.99
Palm October For Hotels	%00.24

2- Indirect investments in associates and subsidiaries as following: -

	Percentage
	<u>share %</u>
Palm North Coast Hotels S.A.E	%97.412
Palm Gamsha Hotels S.A.E	%87.50
Middle East Company for Real Estate and Touristic Investment S.A.E	%96.04
East New Cairo for Real Estate Development S.A.E	%10.998
Asten College for Education	%71.82
Palm Hills for Education S.A.E	%71.04

1- Direct investments in associates and subsidiaries

- Palm Hills Middle East Company for Real Estate Investment S.A.E. and Its Subsidiary

Palm Hills Middle East Company for Real Estate Investment S.A.E. is engaged in real estate investment in new cities and urban communities, and also the construction, ownership and management of residential compounds, resorts, and villas. The company and its subsidiary are also involved in the sale and lease and other related services for managing integrated projects and entertainment activities.

- The company is registered in Egypt under commercial registration number 21091. The company's subsidiary is registered in Egypt under commercial registration number 25016. Both companies are registered under the provisions of the Investment Guarantees and Incentives Law No. 8 of 1997 and the Companies' Law No. 159 of 1981 and the statutes of Capital/ Market Law No. 95 of 1992.

- Gawda for Trade Services S.A.E

Gawda for Trade Services S.A.E is registered in Egypt under commercial registration number 10242 under the provisions of the Companies' Law No. 159 of 1981. The company is located at 66 Gameat El-Dewal El Arabia Street-Mohandessin- Cairo. The company is engaged in real estate investment in new cities, urban communities, remote areas and regions.

- New Cairo for Real Estate Developments S.A.E

New Cairo for Real Estate Development S.A.E. is registered in Egypt under commercial registration number 12613 under the provisions of the Investment Guarantees and Incentives Law No. 8 of 1997 and the Companies' Law No. 159 of 1981 and the Capital Market Law No. 95 of 1992. The company is located in plot 36 South investors' area in new Cairo. The company is engaged in construction, management, and the sale of hotels, motels, buildings and residential compounds and the purchase, development, diving and sale of land.

- KHEDMA for Resorts Management S.A.E

Khedma for restors management S.A.E is registred in Egypt under commercial registration number 136337 under the provisions of companies low no.154 of .1981 and the statues of capital market low no.95 of 1992. the company is engaged in real estate investment and real estate market .

- Rakeen Egypt for Real Estate Investment S.A.E

Rakeen Egypt for Real Estate Investment S.A.E is registered in Egypt under commercial registration number 34611 under the provisions of the Investment Guarantees and Incentives Law No. 8 of 1997 and the Companies' Law No. 159 of 1981 and the statutes of Capital Market Law No. 95 of 1992. The company is located in 6th of October City. The company is engaged in leasing, construction and operation of hotels, motels, resorts and residential compounds, construction, generation of electricity, desalination of water, land acquisition, diving and constructing villas, residential units and offices malls and the marketing thereof.

- Palm for Real Estate Development S.A.E

Palm for Real Estate Development S.A.E is registered in Egypt under commercial registration number 83974under the provisions of the Companies' Law No. 159 of 1981 and the statutes of the Capital Market Law No. 95 of 1992. The company is engaged in real estate investment.

- Palm for Investment & Real Estate Development S.A.E

Palm for Investment & Real Estate Development S.A.E is registered in Egypt under commercial registration number 85861 under the provisions of the Companies' Law No. 159 of 1981 and the statutes of the Capital Market Law No. 95 of 1992. The company is engaged in real estate investment and real estate marketing.

- Palm Hills Development of Tourism and Real Estate S.A.E

Palm Hills Development of Tourism and Real Estate S.A.E is registered in Egypt under commercial registration number92998 under the provisions of the Companies' Law No. 159 of 1981 and the statutes of the Capital Market Law No. 95 of 1992. The company is engaged in real estate investment and real estate marketing.

- Palm Hills for Tourism Investment S.A.E

Palm Hills for Tourism Investment S.A.E is registered in Egypt under commercial registration number 93156 under the provisions of the Companies' Law No. 159 of 1981 and the statutes of the Capital Market Law No. 95 of 1992. The company is engaged in real estate investment and real estate marketing.

The Company has not started its business yet.

- Palm Hills Resorts S.A.E

Palm Hills Resorts S.A.E is registered in Egypt under commercial registration number 93163under the provisions of the Companies' Law No. 159 of 1981 and the statutes of the Capital Market Law No. 95 of 1992. The company is engaged in real estate investment and real estate marketing.

The Company has not started its business yet.

- Palm for Urban Development S.A.E

Palm for Urban Development S.A.E is registered in Egypt under commercial registration number 99183 under the provisions of the Companies' Law No. 159 of 1981 and the statutes of the Capital Market Law No. 95 of 1992. The company is engaged in real estate investment.

The Company has not started its business yet.

- Palm for Constriction, real state dev. S.A.E

Palm for Constriction, real state dev. S.A.E is registered in Egypt under commercial registration number 120156 under the provisions of the Companies' Law No. 159 of 1981 and the statutes of the Capital Market Law No. 95 of 1992. The company is engaged in real estate investment.

- The Company has not started its business yet.

- Palm Hills Properties S.A.E

Palm Hills Properties S.A.E is registered in Egypt under commercial registration number 88228 under the provisions of the Companies' Law No. 159 of 1981 and the statutes of the Capital Market Law No. 95 of 1992. The company is engaged in real estate investment and real estate marketing.

The Company has not started its business yet.

- Palm for Club Management S.A.E

Palm for Club Management S.A.E is registered in Egypt under commercial registration number 101134 under the provisions of the Companies' Law No. 159 of 1981 and the statutes of the Capital Market Law No. 95 of 1992. The company is engaged in real estate marketing, establishing, managing, ownership, sale and rental of apartments and commercial malls and establishing and operating of hotels, motels, apartments, hotel suites and tourist villages.

- Palm Alexandria for Real Estate S.A.E

Palm Alexandria for Real Estate S.A.E is registered in Egypt under commercial registration number 101133 under the provisions of the Companies' Law No. 159 of 1981 and the statutes of the Capital Market Law No. 95 of 1992. The company is engaged in real estate investment in new cities and urban communities.

The Company has not started its business yet.

- United Engineering for Construction S.A.E

United Engineering for Construction S.A.E is registered in Egypt under commercial registration number 56910 under the provisions of the Companies' Law No. 159 of 1981 and the statutes of the Capital Market Law No. 95 of 1992. The company is located at 40 Lebanon Street-Mohandessin-Giza. The company is engaged in construction.

- Palm Hills Hospitality S.A.E

Palm Hills Hospitality S.A.E is registered in Egypt under commercial registration number 45441 under the provisions of the Companies' Law No. 159 of 1981. The company is located in 11 El Nakhil Street- Dokki- Giza. The company is engaged in establishing and operating hotels, motels, resorts and residential compounds.

- East New Cairo for Real Estate Development S.A.E

East New Cairo for Real Estate Development S.A.E was established under the name of Kappci Company for Real Estate and touristic Development S.A.E. according to Law No. 159 of 1981 and its executive regulation and the company was registered under commercial registration No. 1429 of Ismailia at 20 March 2007.

- Palm Hills Education S.A.E

Palm Hills Education S.A.E is registered in Egypt under commercial registration number 103987under the provisions of the Companies' Law No. 159 of 1981 and the statutes of the Capital Market Law No. 95 of 1992. The company is engaged in establishing, managing, rental and equipping of schools.

- Macor for Securities Investment Company S.A.E

Macor for Securities Investment Company S.A.E was established in Egypt on 8 March 2000 under the provisions of Capital Market Law No. 95 of 1992. The objective of the company is to contribute in the establishment or investment in the companies' securities especially the companies engaged in owning, renting and managing the hotels, motels and resorts.

- Al Naeem for Hotels and Touristic Villages S.A.E

Al Naeem for Hotels and Touristic Villages S.A.E is registered in Egypt under commercial registration number 32915 under the provisions of the Investment Guarantees and Incentives Law No. 8 of 1997 and the Companies' Law No. 159 of 1981 and the statutes of Capital Market Law No. 95 of 1992. The company is located in 6th of October City. The company is engaged in construction and operation of hotels in Hamata.

- Gamsha for Tourist Development S.A.E

Gamsha for Tourist Development S.A.E is registered in Egypt under commercial registration number 33955 under the provisions of the Companies' Law No. 159 of 1981. The company is located in 11 El Nakhil Street- Dokki-Giza. The company is engaged in real estate investments in new cities, urban communities, remote areas and regions outside the old valley.

- Royal Gardens for Real Estate Investment Company S.A.E.

Royal Gardens for Real Estate Investment Company S.A.E. is registered in Egypt under commercial registration number 21574 under the provisions of the Investment Guarantees and Incentives Law No. 8 of 1997 and the Companies' Law No. 159 of 1981 and the statutes of Capital Market Law No. 95 of 1992. The company is located in 11 El-Nakhil Street- Dokki-Giza.

The company is engaged in real estate investment in cities and new urban communities and the setup, execution, acquisition, and management of urban communities, resorts, villas and tourist villages through sale or lease. The company is also involved in all other types of related services such as finance leasing and construction.

- Nile Palm Al-Naeem for Real Estate Development S.A.E

Nile Palm Al-Naeem for Real Estate Development S.A.E is registered in Egypt under commercial registration number 27613 under the provisions of the Investment Guarantees and Incentives Law No. 8 of 1997 and the Companies' Law No. 159 of 1981 and the statutes of Capital Market Law No. 95 of 1992. The company is located in 40 Lebanon Street-Mohandessin-Giza. The company is engaged in real estate investment in new cities and urban communities, and also in the construction, ownership and management of residential compounds, resorts, and villas.

- Saudi Urban Development Company S.A.E

Saudi Urban Development Company S.A.E is registered in Egypt under commercial registration number 1971 under the provisions of the Companies' Law No. 159 of 1981. The company is located in 72 Gamet El- Dewal El Arabia Street- Mohandessin- Cairo. The company is engaged in the construction of advanced residential projects.

- Coldwell Banker Palm Hills for Real Estate S.A.E

Coldwell Banker Palm Hills for Real Estate S.A.E is registered in Egypt under commercial registration number 15970 on 17 August 2005 under the provisions of the Investment Guarantees and Incentives Law No. 8 of 1997 and the Companies' Law No. 159 of 1981 and the statutes of Capital Market Law No. 95 of 1992. The company is engaged in real estate investment.

- Palm October for Hotels S.A.E

Palm October for Hotels S.A.E is registered in Egypt under commercial registration number 38357 under the provisions of the Companies' Law No. 159 of 1981. The company is located at 11 El Nakhil Street- Dokki- Giza. The company is engaged in establishing and operating hotels, motels, resorts and residential compounds.

The Company has not started its business yet.

2- Indirect investments in associates and subsidiaries

	Percentage
	<u>share %</u>
Palm North Coast Hotels S.A.E	%97.412
Palm Gamsha Hotels S.A.E	%87.50
Middle East Company for Real Estate and Touristic Investment S.A.E	%96.04
East New Cairo for Real Estate Development S.A.E	%10.998
Asten College for Education S.A.E	%71.86
Palm hills for education	%71

- Palm North Coast Hotels S.A.E

Palm October for Hotels S.A.E is registered in Egypt under commercial registration number 48189 under the provisions of the Companies' Law No 159 of 1981. The company is located in 11 El Nakhil Street- Dokki- Giza. The company is engaged in establishing and operating the hotels, motels, resorts and residential compounds.

- Palm Gamsha Hotels S.A.E

Palm October Hotels S.A.E is registered in Egypt under commercial registration number 46193 under the provisions of the Companies' Law No 159 of 1981. The company is located in 11 El Nakhil Street- Dokki- Giza. The company is engaged in establishing and operating the hotels, motels, resorts and residential compounds.

- Middle East Company for Real Estate and Touristic Investment S.A.E

Middle East Company for Real Estate and Touristic Investment S.A.E is registered in Egypt under commercial registration number 25016 under the provisions of the Investment Guarantees and Incentives Law No. 8 of 1997 and the Companies' Law No. 159 of 1981.

The company is engaged in real estate investment in cities and new urban communities and the setup, execution, acquisition, and management of urban communities, hotel apartment and tourist villages.

- East New Cairo for Real Estate Development S.A.E

East New Cairo for Real Estate Development S.A.E was established under the name of Kappci Company for Real Estate and touristic Development S.A.E. according to Law No. 159 of 1981 and its executive regulation and the company was registered under commercial registration No. 1429 of Ismailia at 20 March 2007.

- Asten College for Education

Asten College for Education S.A.E is registered in Egypt under commercial registration number 106243 under the provisions of the Companies' Law No. 159 of 1981 and the statutes of the Capital Market Law No. 95 of 1992. The company is engaged in establishing, managing, rental and equipping of schools.

The Company has not started its business yet.

9. STATEMENT OF COMPLIANCE

These consolidated financial statements of Palm Hills Developments and its subsidiaries (the 'group') were prepared in accordance with Egyptian Accounting Standards and following the same accounting policies applied for the preparation of the previous financial statements.

10. SIGNIFICANT ACCOUNTING POLICIES APPLIED

a) Basic of consolidated financial statements preparation

The Company's management is responsible for the preparation the financial statements. The consolidated financial statements are prepared in accordance with Egyptian Accounting Standards and related Egyptian Laws and regulations.

b) Basic of consolidation

The consolidated financial statements comprise the financial statements of Palm Hills Developments Company and its subsidiaries which are all entities over which the group has control. The group controls an entity when the group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the group.

The consolidated financial statements of Palm Hills Developments Company include its subsidiaries with the exception of the following:

PercentageNatureshare %

Coldwell Banker Palm Hills for Real Estate 49% Associate

c) Consolidation procedures

In preparing consolidated financial statements, the Company combines the financial statements of the parent company and its subsidiaries line-by-line by adding together like items of assets, liabilities, equity, income and expenses the following steps are then taken:

- 1- Consolidated financial statements shall be prepared using uniform accounting policies. If a member of the group uses accounting policies other than those adopted in the consolidated financial statements, appropriate adjustments are made to its financial statements in preparing the consolidated financial statements.
- 2- The carrying amount of the parent's investment in each subsidiary and the parent's portion of equity of each subsidiary are eliminated. The difference between the cost of acquisition and the Company share in the fair value of the assets and liabilities of the investee is accounted for as a positive goodwill or as a negative goodwill and to be recognized on the consolidated income statement.
- 3- Combining balances and items of balance sheet as well as statements of income, changes in equity and cash flows, taking into account the acquisition date of subsidiaries, appropriate adjustments are made to cost of revenue, work in process and projects under construction which resulting from applying the acquisition method to account for resultant goodwill.
- 4- Intergroup balances, transactions shall be eliminated in full.
- 5- Profits and losses resulting from intergroup transactions are eliminated in full unless such transactions were eliminated or transferred to a third party.
- 6- Non-controlling interests in the net equity and in net earnings of subsidiary companies are included in a separate item "non-controlling interest" in the consolidated financial statements.
- 7- A subsidiary company is not included in the consolidated financial statements if the holding company loses its control over the financial and operational policies in this subsidiary starting from the date that control ceases.

d) Business combination

The group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquire and the equity interests issued by the group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. The group recognizes any non-controlling interest in the acquire on an acquisition-by-acquisition basis, either at fair value or at the non-controlling interest's proportionate share of the recognized amounts of acquirer's identifiable net assets.

Acquisition-related costs are expensed as incurred.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquire is re-measured to fair value at the acquisition date; any gains or losses arising from such re-measurement are recognized in profit or loss.

Any contingent consideration to be transferred by the group is recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognized either in profit or loss or as a change to other comprehensive income. Contingent consideration that is classified as equity is not remeasured, and its subsequent settlement is accounted for within equity.

e) Intangible assets

1- Goodwill

Goodwill is initially measured at cost (being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interests) and any previous interest held, over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Group re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognized at the acquisition date. If the reassessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, then the gain is recognized in profit or loss.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquire are assigned to those units.

Where goodwill has been allocated to a cash-generating unit (CGU) and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed in these circumstances is measured based on the relative values of the disposed operation and the portion of the cash-generating unit retained.

2- Other intangible assets

Intangible assets are non-monetary assets which are without physical substantive. Intangible assets arsis from contractual or other legal rights and from which future economic benefits (inflows of cash or other assets) are expected to flow and can be measured reliably. Intangible assets are initially measured at cost and to be re-measured at each financial year-end at cost of acquisition less accumulated amortization and accumulated impairment losses, which represents the fair value of those assets at that date.

f) Use of estimates and judgments

The preparation of the financial statements in conformity with Egyptian Accounting Standards requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about the carrying values of assets and liabilities that are readily apparent from other sources. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on a going basis. Revisions to accounting estimates are recognized in the year in which the estimate is revised if the revision affects only that year or in the year of the revision and future years if the revision affects both current and future years. In particular, information about significant areas of estimation uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements are described in the following notes:

- -Revenue
- -Estimated cost to complete projects
- Assets impairment
- -Usufruct
- -Investment Property
- Deferred tax

-Fair value of financial instruments

g) Changes in accounting policies

Changes in accounting policies are changes in the specific principles, bases, conventions, rules and practices applied by the Company in preparing and presenting financial statements. A change in accounting policy may be a voluntary change from one accepted policy to another in the Framework of the Egyptian Accounting Standards, where such changes result in the financial statements providing reliable and more relevant information about the effects of transactions, other events or conditions on the Group's financial position, financial performance or cash flows. The change in accounting policy is applied retrospectively as an adjustment to the beginning balance of retained earnings as a component of equity.

h) Bookkeeping

1- Functional and presentation currency

These consolidated financial statements are presented in Egyptian pound, which is the currency of the primary economic environment in which the Group operates (the functional currency). Foreign currency transactions are translated into Egyptian pound using the exchange rates prevailing at the date of the transaction.

2- Foreign currency transactions and balances

Monetary assets and liabilities in foreign currencies are retranslated at the end of each year at the exchange rates then prevailing. Foreign exchange gains and losses resulting from valuation differences are recognized in the income statement.

i) Operating segment

An operating segment is a component of an entity that engages in business activities from which it may earn revenues and incur expenses (including revenues and expenses relating to transactions with other components of the same entity) whose operating results are reviewed regularly by the entity's chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance and for which discrete financial information is available.

The Group has one operating segment which is real estate of all types and other operating segments are not identified according to EAS (41).

11. INVESTMENTS

a) Investments in subsidiaries

Subsidiaries are all companies that are controlled by the Company in that the Company owns more than half of the voting rights of a subsidiary, and Control is the power to govern the financial and operating policies of a subsidiary. Investments in subsidiaries are stated at cost method. According to this method, investments recorded at cost- cost of acquisition- at the purchase order date less permanent impairment losses, if any, such impairment losses are recognized in income statement.

b) Investments in associates

Subsidiaries are all companies over which the Company has significant influence and that is neither a subsidiary nor an interest in a joint venture. Investments in associates are stated at equity method, under the equity method the investments in associates are initially recognized at cost and the carrying amount is increased or decreased to recognize the investor's share of the profit or loss of the associates after the date of acquisition.

Distributions received from associates reduce the carrying amounts of the investments. As an exception, investments in associates are initially recognized at cost based on preparing the consolidated financial statements available for public use.

c) Financial investments available for sale

Available-for-sale financial assets are any non-derivative financial assets designated on initial recognition as available for sale or any other instruments that are not classified as loans and receivables, held-to-maturity investments or financial assets at fair value through profit or loss. Available-for-sale financial assets are initially recognized at fair value plus directly attributable costs of acquisition or issue.

Gains and losses arising from changes in the fair value of available for sale financial investments are recognized as equity until the financial asset is derecognized, or impaired, at which time, the cumulative gain or loss previously recognized in equity should be recognized in profit or loss.

The fair value for available-for-sale investments is identified based on the quoted price of the exchange market at the balance sheet date, except for investments which are not quoted in a stock exchange in an active market and whose fair value cannot be measured reliably in this case they are measured at cost.

d) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturity that an entity has the positive intention and ability to hold to maturity.

Held-to-maturity investments are initially recognized at fair value plus directly attributable costs of acquisition or issue, after initial recognition held-to-

maturity investments are measured at amortized cost using the effective interest method less impairment losses.

Gains and losses are recognized in income statement when the investments are derecognized or impaired, as well as through the amortization process.

e) Investments at fair value through profit and loss

Investments at fair value through profit and loss includes financial assets acquired principally for the purpose of selling or repurchasing it in the near term or are designated as such upon initial recognition. Investments at fair value through profit and loss initially recognize at fair value plus directly attributable costs of acquisition, after initial recognition investments at fair value through profit and loss are measured at fair value and any changes therein are recognized in income statement.

f) Investments properties

Investment property is property (land or a building or both) held to earn rentals or for capital appreciation or both, rather than for use in the ordinary course of business. Investment property includes lands held for sale on long term. Investment property does not include property acquired exclusively with a view to subsequent disposal in the near future or for development and resale. Investment property Investment property is initially measured at cost, including transaction costs, subsequent to initial recognition Investment property is measured at cost less accumulated depreciation and any impairment in value. Investment property is derecognized on disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from its disposal.

12. PROJECTS UNDER CONSTRUCTION

Include the direct and indirect cost of land allocated to the Company for engaging in its main activity which had been allocated to build golf courses and hotels in Palm Hills Residential Compound in 6th of October City, as well infrastructure and construction costs of such projects. Projects under construction also include acquisition of commercial shops from an associate company.

13. FIXED ASSETS

Fixed assets are stated at historical cost –cost of acquisition-and to be depreciated by straight line method over the estimated useful life of the asset starting from the date of using the asset. Cost of acquisition does not include subsequent expenditure relating to routine maintenance or to ensure that a fixed asset maintains it original assessed standard of performance and useful life and should be charged to the income statement. Carrying amount of fixed assets after initial measurement is stated at historical cost less accumulated depreciation and cumulative impairment loses (if any). The estimated useful lives are as follows:

Asset	Rate
Buildings	%5
Tools & Equipment	% 25
Furniture & Fixtures	% 25 - % 33
Vehicles	% 25

The carrying amount of a fixed asset should be derecognized on disposal or when no future economic benefits are expected to be earned from its disposal. The gain or loss on the disposal of an asset is the difference between the proceeds and the carrying amount and should be in profit and loss.

The residual value, the useful life and the depreciation method of an asset should be reviewed at least at each financial year-end.

An asset is impaired when its carrying amount exceeds its recoverable amount, At the end of each reporting period, an entity is required to assess whether there is any indication that an asset may be impaired and therefore the asset should be written down to its recoverable amount and the impairment loss shall be recognized in the income statement.

An impairment loss recognized in prior periods for an asset other than goodwill shall be reversed if, and only if, there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized The increased carrying amount of an asset other than goodwill attributable to a reversal of an impairment loss shall not exceed the carrying amount that would have been determined (net of amortization or depreciation) had no impairment loss been recognized for the asset in prior years. Any impairment loss is recognized in the income statement.

14. WORK IN PROCESS

Work in process includes direct and indirect cost of land allocated to the Company for it to carry out its main activity whether the Company started the marketing activates for such lands or not, as well as construction and infrastructure costs and other indirect construction costs, that are related to contracted units, in which the required criteria of percentage of completion Tobe achieved has is not met yet to be recognized in income statement.

15. <u>COMPLETED UNITS READY FOR SALE</u>

Completed units ready for sale represent those units the Company started to build before or in conjunction with their marketing strategy and in accordance with the Master Plan.

All costs (cost of land, cost of developments and other indirect costs) attributable to such units are accumulated in the Work in Process Account until all units are completed for each phase. The cost is determined based on the outcome of multiplying the total area of the remaining completed units ready for sale at the date of consolidated balance sheet by the average meter cost of these units. Revenue from completed units ready for sale is recognized and matched to the cost of such units upon delivery. Completed units ready for sale are re-measured at each reporting period at the lower of cost or net realizable value.

16. <u>NOTES RECEIVABLE</u>

Notes receivable represent the checks which have certain maturity dates which the Company received as bank guarantees for the contractual values of the contracted units. Notes receivable are initially recognized at fair value at the date of contract and subsequently measured at amortized cost based on discounted future cash flow using the effective interest method.

17. IMPAIRMENT

An asset is impaired when its carrying amount or cash-generating unit exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use while value in use is the present value of estimated cash flow expected to be derived from an asset or cash-generating unit. An impairment lost is recognized in income statement. If there is an indication that there is an increasing in recoverable amount for an asset that increase is a reversal of the impairment. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

18. <u>PROVISION</u>

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event and it is probable that a flow of economic benefits will be required to settle the obligation; and the amount can be estimated reliably. Provision is charged to income statement. The provisions balances are reviewed on a going basis at the reporting date to disclose the best estimate on the current year and reflect the present value of expenditures required to settle the obligation where the time value of money is material.

19. LAND PURCHASE LIABILITY

Land purchase liability represents the obligations which incurred for purchase lands at certain amount and on certain maturity dates. Land purchase liability is recognized initially at the fair value. Land purchase liability is subsequently stated at amortized cost using the effective interest method.

20. <u>COMPLETION OF INFRASTRUCTURE LIABILITIES</u>

Completion of infrastructure liabilities presents the difference between the estimated cost and actual cost of the infrastructure in respect of the contracted units and to be deducted from earned revenue from plot of land of the contacted units.

21. CAPITALIZATION OF BORROWING COST

Capitalization of borrowing costs represents interest and other costs that the Company incurs in connection with the borrowing of funds which directly attributable to the acquisition, construction or production of a qualifying asset and would have been avoided if the expenditure on the qualifying asset had not been made .Capitalization should commence when expenditures are being incurred, borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress while capitalization should be suspended during periods in which active development is interrupted. Capitalization should cease when substantially all of the activities necessary to prepare the asset for its intended use or sale are complete. Other indirect borrowing costs are recognized as expenses.

22. INCOME TAX

Taxation is provided in accordance with the Income Tax Law No. 91 of 2005.

(A) Current income tax

Current tax assets and liabilities are measured at the amount expected to be paid to (recovered from) the taxation authorities.

(B) Deferred tax

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the balance sheet date.

23. <u>SHARE PREMIUM</u>

Share premium is the amount received by a company over and above the face value of its shares. After deducting the issuance expenses attributable to the issuance, a part of share premium is credited to the legal reserve with limits of half of the Company's issued share capital, while the remaining balance of share premium is credited to special reserve, general assembly is responsible for determining the uses of such reserve, and it cannot be used for dividends.

24. EARNINGS PER SHARE

Basic EPS is calculated by dividing profit or loss from continuing operations and net profit or loss (after deducting employee share and board of director's remuneration – if any) attributable to ordinary equity holders of the Company by the weighted average number of ordinary shares outstanding during the year.

25. <u>RELATED PARTY TRANSACTIONS</u>

Related party transactions present the direct and indirect relationship between the Company and its associates, subsidiaries or an interest in a joint venture, also the relationship between the Company and key management personnel or employees who exercise direct or indirect strong influence on the Company's decision making. A related party transaction is a transfer of resources, services, or obligations between related parties, regardless of whether a price is charged.

26. MATCHING OF REVENUES AND COSTS

The accounting treatment of signed contracts of villas and townhouses is based on the recognized revenue of the elements of the contact as follows:

a) <u>Villas and townhouses</u>

When the outcome of a construction contract can be estimated reliably, contract revenue and contract costs associated with the construction contract shall be recognized as revenue and expenses respectively by reference to the stage of completion of the contract activity at the end of the reporting.

The recognition of revenue and expenses by reference to the stage of completion of a contract is often referred to as the percentage of completion method. Under this method, contract revenue is matched with the contract costs incurred in reaching the stage of completion, resulting in the reporting of revenue, expenses and profit which can be attributed to the proportion of work completed.

Under the percentage of completion method, contract revenue is recognized as revenue in profit or loss in the accounting periods in which the work is performed. Contract costs are usually recognized as an expense in profit or loss in the accounting periods in which the work to which they relate is performed.

Cost of revenues includes the direct and indirect cost of land and the cost of construction and infrastructure, in addition to the indirect costs of construction.

b) Completed units ready for sale

Completed units ready for sale represent those units the Company started to build before or in conjunction with their marketing process and in accordance with the Master Plan. Completed units ready for sale (apartments of Palm Hills 7th Phase) are recognized at cost.

All costs (cost of land, cost of developments and other indirect costs) attributable to such units are accumulated in the Work in Process Account until all units are completed for each phase. The cost is determined based on the outcome of multiplying of the total area of the remaining completed units ready for sale at the date of consolidated balance sheet by the average meter cost of these units. Revenue from completed units ready for sale is recognized and matched to the cost of such units upon delivery.

Completed units ready for sale are re-measured at each reporting period at the lower of cost or net realizable value.

c) Provision of completion

When the estimated contractual costs exceeded or it is probable that will exceed the contractual values, in such cases, any expected excess is recognized as an expense immediately.

27. <u>REVENUE RECOGNITION</u>

a) Sales revenues

1- Villas and townhouses

Revenue from the Company's main activity is recognized in the income statement over time based on percentage of completion for each contracted unit.

2- Completed units ready for sale

Completed units ready for sale represent the contractual values of contracted units Revenue is recognized in income statement at the point in time at which the entity transfers control of the asset to the customer

b) Investments in associates and subsidiaries

Revenue from investments in associates recognized based on equity method and in accordance with the company's share of the net profit or loss of the associate which is determined on the basis of current ownership interests, in addition to changes in the associate's other comprehensive income that have not been included in profit or loss.

Revenues from investments in subsidiaries are recognized based on cost method on the date the Company's right to receive such revenues is established or actually received which is more determinable.

c) Gain (loss) on sale of investments in securities

Gains (losses) from sale of investments in securities are recognized when a sale is consummated and the Company has transferred to the buyer the usual risks and rewords of ownership. Such gains (losses) are measured by the difference between cost of acquisition and selling price less selling commission and expenses and to be recognized in profit or loss.

Revenues resulting from equity method application and revenues from cash dividends are eliminated in preparing the consolidated income statement.

d) Revenues from investment property

Revenues from investment in real estate are recognized when a sale is consummated and the Company has in principle transferred to the buyer the usual risks of ownership. Such revenues are measured by the difference between cost of acquisition and selling price.

e) Revenues from mutual funds

Revenues from mutual fund are measured by the difference between cost of acquisition and selling price. Such revenues are recognized in profit or loss.

f) Interest income

Interest income is recognized in the profit or loss as it accrues using the effective interest rate method.

28. <u>CASH AND CASH EQUIVALENTS</u>

- For the purpose of the Statement of Cash Flows, cash and cash equivalents consist of cash in hand, bank balances and short-term deposits with an original maturity of three months or less.

29. FINANCIAL INSTRUMENTS & FAIR VALUE

- Financial instruments

The financial instruments of the Company are represented in the financial assets and liabilities. The Company's financial assets include cash on hand and at banks, notes receivable, checks under collection and debtors and other debit balances, financial liabilities include bank overdraft, advances from customers and creditors & other credit balances.

- Financial instruments fair value

The financial instruments of the Company are represented in the financial assets and liabilities. The Company's financial assets include cash on hand and at banks, notes receivable, checks under collection and debtors & other debit balances, financial liabilities include bank overdraft, advances from customers and creditors & other credit balances.

30. <u>RISK MANAGEMENT</u>

- Interest rate risk

The interest risk is represented in the interest rates changes and its effect on the current and future financial liabilities, represented in interests and commissions on bank overdraft, which may have a negative impact on the results of operations. The Company uses long-term financing sources with no interest represented in advances from customers.

- Credit risk

Credit risk is represented in the inability of credit customers to pay their dues. The Company has no significant consternation of credit risk, it has policies to ensure that contract is made with customers with an appropriate credit history, also according contracts concluded with the Company's customers, the ownership of the sold units is not transferred unless the full payments for these units are made.

31. INVESTMENTS IN ASSOCIATES

	<u>30 Sep . 2019</u>	<u>31 Dec. 2018</u>
	<u>EGP</u>	EGP
Naema for Touristic & Real Estate Investments S.A.E	82 467 627	74 856 460
Villamora for Real Estate Development Company S.A.E	20 366 400	20 366 400

Palm Hills Developments S.A.E Notes To The Consolidated Financial Statements For The Period Ended 30 September 20	•	Translation Of Financial Statements Originally Issued In Arabic		
Coldwell Banker -Palm Hills for Real Estate S.A.E	245 000	245 000		
Arkan palm for real state investment	52 155 114	999 625		
EFS palm for facilities services	980 000	980 000		
Balance as at 30 September 2019	156 214 141	97 447 485		

	Assets	Liabilities	Shareholders'	<u>Revenues</u>	Expenses
			<u>equity</u>		
Naema for Touristic & Real Estate Investments	184 426 646	19 471 872	164 954 774	39 234 651	13 646 536
Palm Hills for Real Estate -Coldwell Banker	500 000		500 000		
Villamora for Real Estate Development Company	20 366 400		20 366 400		
Arkan palm for real state investment	130 287 785		130 287 785	4 943 286	259 405
EFS palm for facilities services	980 000		980 000		
32. <u>INVESTMENT PROPERTY</u>					
		<u>Acre</u>	<u>30 Sep. 2019</u>	<u>31 Dec</u>	<u>e. 2018</u>
			EGP	EC	<u>3P</u>
Lands					
Palm Hills Development Company S.A	.E	1759	212 512 738	212	512 738
Palm Hills Middle East Company for I Investment S.A.E *	Real Estate	2383.28		392	606 267
Gamsha for Tourist Development S.A.E	Ξ	22.679	115 289 815	114	817 430
Balance as at 30 September 2019		_	327 802 553	719 9	936 435
<u>Buildings</u>					
Commercial shops - Palm Hills Resor	·t				
Cost of shops of 88 Street Mall.			66 748 699	54	343 475
Accumulated depreciation			6 119 031	4	667 794
Net cost of shops		_	60 629 668	49	675 681

33. <u>HELD-TO-MATURITY INVESTMENT</u>

Balance as at 30 September 2019

	Face value	Unrecognized	<u>Average</u>	Purchase
		<u>investment</u>	<u>return</u>	<u>price</u>
		<u>return</u>	<u>rate</u>	
	EGP	EGP	<u>%</u>	EGP
Palm Hills Development	585 725 000	28 780 078	%14	556 944 922

<u>388 432 221</u> 769 612 116

Palm Hills Developments S.A.E Notes To The Consolidated Financial Statements For The Period	Translation Of Fina Originally Is			
Palm Hills Middle East Company for Real Estate	14 000 000	968 325	%14	13 031 675
Investment East New Cairo for Real Estate Development	9 950 000	485 325	%14	9 464 675
Gawda for Trade Services	8 025 000	487 978	%14	7 537 022
Middle East Company for Real Estate and Touristic Investment	21 300 000	804 354	%14	20 495 646
New Cairo for Real Estate Development	150 000	66	%14	149 934
Palm Hills Development of Tourism and Real Estate	11 825 000	445 366	%14	11 379 634
Palm For Investment And Real Estate Development	250 000	16 952	%14	233 048
Palm For Real Estate Development	22 125 000	984 706	%14	21 140 294
Rakeen Egypt for Real Estate Investment	145 675 000	8 126 325	%14	137 548 675
Palm for Urban Development	9 325 000	1 155 223	%14	8 169 777
Royal Gardens for Real Estate Investment Company	71 525 000	2 477 054	%14	69 047 946
Saudi Urban Development Company	104 925 000	4 879 606	%14	100 045 393
Balance as at 30 September 2019	1 004 800 000	49 611 359		955 188 641

34. <u>NOTES RECEIVABLE</u>

<u>30 Sep. 2019</u>	31 Dec. 2018
EGP	EGP
4 9 50 7 30 779	4 422 700 899
294 494 495	97 875 264
29 673 896	89 435 192
4 626 562 388	4 235 390 443
13 195 608 042	13 606 344 908
000 004 047	455 504 027
	455 504 927
268 939 943	159 473 973
12 024 434 053	12 991 366 008
16 650 996 441	17 226 756 451
	EGP 4 950 730 779 294 494 495 29 673 896 4 626 562 388 13 195 608 042 902 234 047 268 939 943 12 024 434 053

According to the Central Bank of Egypt's Board of Directors No.1906 of 2008 concerning the regulations and rules governing banking finance to real estate development companies operating in the field of housing units and construction for the purpose of their sale, Bank cannot discount trade and notes receivable, unless contracted units be delivered to customers.

35. PROJECTS UNDER CONSTRUCTION

	<u>30 Sep 2019</u>	31 Dec. 2018
	EGP	EGP
Land	33 520 095	33 520 095
Construction of Golf Club and Hotel in 6th of	18 219 016	18 219 016
October City		
Constructions, Consultation and designs fees	52 592 619	46 478 267
Mall (8)	6 838 753	7 812 562
Balance as at 30 September 2019	111 170 483	106 029 940

36. FIXED ASSETS

Fixed assets (net) balance as at 30 September 2019 amounted to EGP 1 371 595 433 represented as follows:

	<u>Cost as of</u> Jan. 1,2019	Additions during the period	<u>Disposals</u> during the period	<u>Cost as of</u> <u>30 Sep 2019</u>	<u>Accumulated</u> depreciation as of Jan. 1, 2019	<u>Depreciation</u> for the period	<u>Depreciation</u> of Disposals	<u>Accumulated</u> <u>depreciation as of</u> <u>31 Sep 2019</u>	<u>Net book value as</u> <u>31 Sep 2019</u>
	EGP	EGP	EGP	EGP	EGP	EGP	EGP	EGP	<u>EGP</u>
Land	18 920 662			18 920 662					18 920 662
Buildings	513 522 992	5 770 449		519 293 441	226 767 598	11 844 762		238 612 360	280 681 080
Machinery & equipment	175 576 604	7 185 332	345 827	182 416 109	121 935 380	11 903 249	212 829	133 625 799	48 790 310
Vehicles	23 484 129	2 810 723	431 500	25 863 352	17 713 785	1 997 464	431 500	19 279 749	6 583 603
Computer equipment	79 394 347	3 620 122	102 895	82 911 574	56 126 506	9 498 826	72 491	65 552 841	17 358 733
Leasehold improvements	21 501 456			21 501 456	18 774 659	809 953		19 584 612	1 916 844
Furniture	73 656 071	6 723 868	5 080	80 374 859	52 354 255	5 253 845	5 080	57 603 020	22 771 839
Golf Courses	1 123 281 546			1 123 281 546	40 834 849	40 834 849		81 669 698	1 041 611 848
Total cost	2 029 337 807	26 110 494	885 302	2 054 562 999	534 507 032	82 142 948	721 901	615 928 079	1 438 634 920
Impairment of Macor									(2 500 000)
Impairment of assets									(64 539 487)
Balance as at 30 Jun 2019									1 371 595 433

- Fixed assets depreciation For The Period Ended 30 Sep 2019 was allocated as follows:

	ЕСР
Operating assets-work in process	<u>EGP</u> 6 725 261
Administrative depreciation (income statement)	60 753 234
Depreciation expense of hotel operations	5 690 267
Depreciation expense of Palm Hills Club's assets - club's operating statement	8 974 185
	82 142 948
- Capital Gains for The Period Ended 30 Sep 2019 amounted to EGP 725 284 as follows:	
EGP	EGP
Proceed from sale of fixed assets	888 685
Deduct:	
Cost of assets sold 885 302	
Accumulated depreciation of assets sold 721 901	
Carrying amount of assets sold	163 401
	725 284

Fixed assets (net) balance as at 31 Dec. 2018 amounted to EGP 1 427 791 288 represented as follows:

	<u>Cost as of</u> Jan. 1,2018	<u>Additions</u> during the <u>year</u>	<u>Disposals</u> during the <u>year</u>	<u>Cost as of</u> Dec. 31,2018	<u>Accumulated</u> depreciation as of Jan. 1, 2018	<u>Depreciation for</u> <u>the year</u>	Depreciation of Disposals	<u>Accumulated</u> depreciation as of <u>Dec. 31,2018</u>	<u>Net book value as</u> of Dec. 31,2018
	EGP	EGP	EGP	EGP	EGP	EGP	EGP	EGP	EGP
Land	18 920 662			18 920 662					18 920 662
Buildings	511 458 458	2 064 534		513 522 992	211 030 009	15 737 589		226 767 598	286 755 394
Machinery & equipment	154 541 643	22 274 388	1 239 427	175 576 604	107 734 374	15 297 133	1 096 127	121 935 380	53 641 224
Vehicles	21 725 602	2 608 017	849 490	23 484 129	16 079 931	2 483 344	849 490	17 713 785	5 770 344
Computer equipment	62 335 934	17 140 917	82 504	79 394 347	43 003 412	13 171 437	48 343	56 126 506	23 267 841
Leasehold improvements	21 501 456			21 501 456	17 654 615	1 120 044		18 774 659	2 726 797
Furniture	65 699 853	8 209 434	253 216	73 656 071	46 364 008	6 210 052	219 805	52 354 255	21 301 816
Golf Courses		1 123 281 546		1 123 281 546		40 834 849		40 834 849	1 082 446 697
Total cost	856 183 608	1 175 578 836	2 424 637	2 029 337 807	441 866 349	94 854 448	2 213 765	534 507 032	1 494 830 775
Impairment of Macor									(2 500 000)
Impairment of assets									(64 539 487)
Balance as at 31 Dec. 2018									1 427 791 288

- Fixed assets depreciation for the year ended 31 Dec. 2018 was allocated as follows:

	EGP
Operating assets-work in process	11 527 557
Administrative depreciation (income statement)	65 056 772
Depreciation expense of hotel operations	7 185 078
Depreciation expense of Palm Hills Club's assets - club's operating statement	11 085 041
	94 854 448

- Capital Gains for the year ended 31 Dec. 2018 amounted to EGP 830 029 as follows:

	EGP	EGP
Proceed from sale of fixed assets		1 249 905
Deduct:		
Cost of assets sold	2 424 637	
Accumulated depreciation of assets sold	2 213 765	
Carrying amount of assets sold		210 872
	_	1 039 033

37. WORK IN PROCESS

	<u>30 Sep. 2019</u> <u>EGP</u>	<u>31 Dec. 2018</u> <u>EGP</u>
Completed Process to 31 Dec. 2018	26 755 124 960	23 335 728 068
Add : Copmleted Process to Jun 2019	1 894 931 775	3 419 396 892
Total Completed Process at 30 Jun 2019	28 650 056 735	26 755 124 960
Deduct : Disposed Portion on the Incom statement to 30 Sep 2019	18 684 756 818	17 663 595 447
	9 965 299 917	9 091 529 513

* Borrowing cost capitalized on work in process for The Period Ended 30 Sep 2019 amounted to EGP 578 999 977

38. CASH AND CASH EQUIVALENTS

	<u>30 Sep . 2019</u> EGP	<u>31 Dec. 2018</u> EGP
Banks-current accounts- EGP	67 <u>5</u> 85 <u>4</u> 684	858 781 155
Banks-current accounts- foreign currency	10 831 481	18 549 439
Banks – Deposits- EGP	3 446 521	3 527 596
Cash on hand- EGP	4 576 722	74 879 440
Balance as at 30 Sep . 2019	694 709 408	955 737 630

39. <u>ACCOUNTS RECEIVABLE</u>

	<u>30 Sep . 2019</u> <u>EGP</u>	<u>31 Dec. 2018</u> <u>EGP</u>
Palm Hills Developments Company customers	353 069 670	280 894 864
Palm Hills Middle East Company for Real Estate Investment customers	111 914 025	114 446 100
Royal Gardens for Real Estate Investment Company customers	10 726 540	19 274 836
New Cairo for Real Estate Developments customers	1 405 445	1 514 959
Gawda for Trade Services customers	1 259 699	1 779 939
Saudi Urban Development Company customers	51 657 463	47 603 618
Rakeen Egypt for Real Estate Investment customers	83 028 546	78 167 118
East New Cairo for Real Estate Development customers	83 115 354	106 315 867
Middle East Company for Real Estate and Touristic Investment customers	4 023 231	7 187 854
United Engineering for Construction	1 533 262	1 063 772
Palm Real Estate Development	45 333 730	39 388 549
Palm for Investment and Real Estate Development	211 544 126	167 969 320
Palm Hills Development of Tourism and Real Estate	24 411 589	27 986 960
Palm Hills Properties	2 968 295	10 801 495
Palm for Urban Development	210 741 688	154 829 359
Palm for Clubs Management	4 317 163	2 480 490
Balance as at 30 Sep . 2019	1 201 049 825	1 061 705 100

40. DEBTORS AND OTHER DEBIT BALANCES

	<u>30 Sep. 2019</u>	31 Dec. 2018
	EGP	EGP
Investments debtors	5 019 431	5 019 331
Deposits with others	198 885 346	77 944 109
Prepaid expenses	120 070 097	91 135 001
Loans to employee & custodies	16 405 390	9 563 368
Accrued interest	27 778 432	
Advance payments for land acquisition		133 739 438
Withholding tax from source	44 245 060	24 100 216
Letter of Guarantee	14 557 606	14 557 606
Residents' Association	897 535 823	601 585 025
Other debit balances	32 965 069	26 806 830
Balance as at 30 Sep . 2019	1 357 462 254	984 450 924

41. DUE FROM RELATED PARTIES

	<u>30 Sep . 2019</u>	<u>31 Dec 2018</u>
	EGP	EGP
Al Ethadia for Real Estate S.A.E	207 425 219	231 861 095
Al Naeem for investments	48 755 256	48 755 256
Debtors of dividends	98 623 465	59 423 465
Coldwell Banker -Palm Hills for Real Estate S.A.E	20 480	20 480
Novotel Cairo 6th Of October S.A.E	3 038 891	3 465 256
Mercure Ismailia Hotel S.A.E	2 684 605	2 347 778
Palm Hills – Saudi	269 320	269 320
Asten college for education	19 000 000	13 490 000
Arkan palm real states investments	5100	
Balance as at 30 Sep . 2019	379 822 335	359 632 650

42. ADVANCE PAYMENTS FOR INVESTMENTS ACQUISITION

	Nature of	<u>30 Sep . 2019</u>	<u>31 Dec 2018</u>
	transaction		
		EGP	EGP
Palm Hills – Saudi	Establishment	135 121 743	135 121 743
Villamora for Real Estate Development	Acquisition	3 900 000	3 900 000
Company			
Middle East Company for Real Estate and	Acquisition	10 262 352	10 262 352
Touristic Investment			
Gamsha for Tourist Development S.A.E	Acquisition	4 010 000	4 010 000
Al Naeem for Hotels and Touristic Villages	Acquisition	41 303 890	41 303 890
Balance as at 30 Sep . 2019		194 597 985	194 597 985

43. BANKS- CREDIT BALANCES

	<u>30 Sep . 2019</u>	<u>31 Dec 2018</u>
	EGP	<u>EGP</u>
Banks – EGP	122 844 582	54 285 833
Banks-foreign currencies	3 212 282	3 449 940
Balance as at 30 Sep . 2019	126 056 864	57 735 773

44. <u>BANK OVERDRAFT</u>

	<u>30 Sep . 2019</u>	<u>31 Dec 2018</u>
	EGP	EGP
Arab African – Bank	389 005 147	342 052 803
CIB – Bank	341 637 411	548 929 998
Ahli United Bank	7 014 271	6 824 490
Arab Bank	314 463 768	
Balance as at 30 Sep . 2019	1 052 120 597	897 807 291

45. ADVANCES FROM CUSTOMERS

	Down payments	Advances for contracting	<u>30 Sep . 2019</u>
Palm Hills Developments Company	<u>EGP</u>	<u>EGP</u>	<u>EGP</u>
	44 276 356	2 730 491 265	2 774 767 621
Palm Hills Middle East Company for Real Estate Investment	14 381 472	295 377 537	309 759 009
Royal Gardens for Real Estate Investment Company		2 628 725	2 628 725
New Cairo for Real Estate Developments		4 502 838	4 502 838
Saudi Urban Development Company	9 260 755	319 043 261	328 304 016
Rakeen Egypt for Real Estate Investment	6 379 590	377 511 453	383 891 043
East New Cairo for Real Estate Development	544 000	291 223 761	291 767 761
Middle East Company for Real Estate and Touristic	4 6 4 9 9 9		
Investment	464 338	3 869 723	4 334 061
United Engineering for Construction	99 983 497		99 983 497
Palm for Real Estate Development S.A.E	178 250	1 237 061 350	1 237 239 600
Palm for Investment & Real Estate Development	4 859 776	3 273 451 276	3 278 311 052
Palm Hills Development of Tourism and Real Estate	5 111 011	429 629 561	434 740 472
Palm Hills Properties		13 386 660	13 386 660
Palm for Urban Development	10 880 920	2 621 744 328	2 632 625 248
Palm for Clubs Management	607 578		607 578
Balance as at 30 Sep. 2019	196 927 543	11 599 921 739	11 796 849 183

Palm Hills Developments S.A.ETranslation Of Financial StatementsNotes To The Consolidated Financial Statements For The Period Ended 30 September 2018Originally Issued In Arabic

46. <u>LAND PURCHASE LIABILITIES</u>

	<u>30 Sep . 2019</u> <u>EGP</u>	<u>31 Dec . 2018</u> <u>EGP</u>
Land purchase liabilities - short term	227 129 940	158 981 836
Land purchase liabilities - long term	150 258 255	298 279 545
Balance as at 30 Sep . 2019	377 388 195	457 261 381
47. DUE TO RELATED PARTIES		
	<u>30 Sep . 2019</u> <u>EGP</u>	<u>31 Dec. 2018</u> <u>EGP</u>
El Mansour & El Maghraby Investment and Development Villamora for Real Estate Development Company	4 103 937	4 103 937
S.A.E	26 054 780	24 083 933
Balance as at 30 Sep . 2019	30 158 718	28 187 870
48. <u>NOTES PAYABLE</u>		
A) Short Term Notes Payable	<u>30 Sep . 2019</u>	31 Dec. 2018
	<u>50 Sep : 2013</u> <u>EGP</u>	<u>51 Dec. 2018</u> <u>EGP</u>
Notes payable- Land (New Urban Communities Authority)	200 889 370	1 139 219 152
Deduct: -		
Delayed installments interest		414 329 149
	200 889 370	724 890 003
<u>Add: -</u>		
Other notes payable	799 755 890	1 015 789 303
Deduct: -		
Unamortized discount	172 887 292	153 761 502
Balance as at 30 Sep . 2019	827 757 967	1 586 917 804
B) Long Term Notes Payable		
	<u>30 Sep . 2019</u>	<u>31 Dec. 2018</u>
Notes percepto L and (New Urban Communities	<u>EGP</u>	EGP
Notes payable- Land (New Urban Communities Authority) Deduct: -	2 687 376 550	1 824 917 699
Delayed installments interest	1 124 575 628	824 881 469
	1 562 800 922	1 000 036 230
Add: - Other notes payable	1 132 324 203	1 331 653 717
Deduct: -		
Delayed installments interest	584 038 485	671 233 287
Balance as at 30 Sep . 2019	2 111 086 640	1 660 456 660

49. <u>LOANS</u>

This item is represented as follows:

This field is represented as follows.				
	<u>30 Sep</u> <u>Short term</u> <u>EGP</u>	<u>. 2019</u> long term EGP	<u>31.Dec</u> <u>Short term</u> <u>EGP</u>	<u>2018</u> long term EGP
Misr Bank Revolving medium-term loan with Banque Misr in the amount of EGP 750 million to finance projects of Palm Hills Middle East for Real Estate Investment. Arab African International Bank (AAIB)	253 125 000		426 562 500	168 630 223
A medium loan with Arab African International Bank (AAIB) amounted to EGP 100 million for United Engineering for Construction Arab African International Bank (AAIB)	60 581 487		1 107 820	86 459 242
A medium-term loan with the Arab African International Bank (AAIB) amounted to EGP 2.4 billion to finance projects of Palm Hills Developments and Rakeen Egypt for Real Estate Investment secured by the assignment of projects' cash and bears an interest rate of 3.25% above deposit corridor rate. Arab African International Bank (AAIB)	871 421 793	334 978 748	598 176 831	827 477 950
A medium-term loan with Arab African International Bank (AAIB) amounted to EGP 225 million to finance projects of <u>East New Cairo for Real Estate Development</u> secured by the assignment of projects' cash flow and bears an interest rate of 2.75% above deposit corridor rate and is repayable on quarterly installments from 30 Sep. 2013 to 30 Sep. 2018. Arab Bank			13 913 208	
A loan secured by notes receivable of delivered units National Bank of Egypt		299 998 735		299 998 735
Medium Term Loan of up to EGP1.24 billion with the purpose of partially financing the recently acquired 190 feddan. Arab African International Bank (AAIB)	83 520 001	946 217 595	33 068 320	853 840 394
A medium-term loan with Arab African International Bank (AAIB) amounted to EGP 485 million to finance projects of <u>Palm Hillis Development</u> .	142 671 708	303 931 577	28 301 616	421 305 052
Balance as at 30 Jun 2019	1 411 319 989	1 885 126 655	1 101 130 295	2 657 711 596
50. CREDITORS AND OTHER CREDIT F	BALANCES			

50. CREDITORS AND OTHER CREDIT BALANCES

	30 Sep 2019	<u>31 Dec. 2018</u>
	EGP	EGP
Other credit balances	193 665 420	203 498 907
Increase in construction area liabilities		95 500 000
Accounts receivable under settlement	137 552 533	99 895 163
Accrued expenses	56 851 026	44 884 626
Insurance for others	144 849 619	138 265 550
Social insurance	40 544 782	35 174 913
Balance as at 30 Sep 2019	573 463 380	617 219 159

51. <u>CAPITAL</u> The Company's authorized capital amounts EGP 10 000 000 000.The Company's issued and paid in capital amounts to EGP 6 235 199 270 representing 3 117 599 635 shares with a par value of EGP 2 per share as follows:

a par value of EGP 2 per share as follows:	_ ~ ~
Issued capital The Company's issued capital was determined at EGP 121 500 000 representing	EGP
1 215 000 shares with a par value of EGP 100 per share.	121 500 000
On 20 Dec. 2006, the Company's Extra-Ordinary General Assembly Meeting approved the issued Capital increase amounting to EGP 185,500,000 to be after such increasing amounted	
EGP 307,000,000 representing 3,070,000 shares with a par value of EGP 100 per share.	307 000 000
On 13 May 2007, the Company's Board of Directors approved the issued Capital increase amounting to EGP 93,000,000 to be after such increasing amounted EGP 400,000,000 representing 4,000,000 shares with a par value of EGP 100 per share.	400 000 000
On 15 July 2007, the Company's Board of Directors approved the issued Capital increase amounting to EGP 200,000,000 to be after such increasing amounted EGP 600,000,000 representing 6,000,000 shares with a par value of EGP 100 per share.	600 000 000
On 6 November 2007, the Company's Board of Directors approved the issued Capital increase amounting to EGP 200,000,000 to be after such increasing amounted EGP 800,000,000 representing 8,000,000 shares with a par value of EGP 100 per share. The Company's Extra-Ordinary General Assembly Meeting held in March 2009 approved a 50-for-1 stock split and the par value of the Company's share reduced to EGP 2 per share.	800 000 000
On 27 March 2008, the Company's Board of Directors approved the issued Capital increase amounting to EGP 32,000,000 to be after such increasing amounted EGP 832,000,000 representing 416,000,000 shares with a par value of EGP 2 per share.	832 000 000
On 8 May 2008, the Company's Board of Directors approved the issued Capital increase amounting to EGP 99,840,000 to be after such increasing amounted EGP 931,840,000 representing 465,920,000 shares with a par value of EGP 2 per share.	931 840 000
On 30 June 2009, the Company's Board of Directors approved the issued Capital increase amounting to EGP 465,880,000 to be after such increasing amounted EGP 1,397,760,000 representing 698,880,000 shares with a par value of EGP 2 per share.	1 397 760 000
On 28 January 2010, the Company's Extra-Ordinary General Assembly Meeting approved the issued Capital increase amounting to EGP 698,880,000 to be after such increasing amounted EGP 2,096,640,000 representing 1,048,320,000 shares with a par value of EGP 2	
per share. On 22 Sep. 2013, the Company's Extra-Ordinary General Assembly Meeting approved the issued Capital increase amounting to EGP 600,000,000 to be after such increasing amounted EGP 2,696,640,000 representing 1,348,320,000 shares with a par value of EGP 2 per share.	2 096 640 000 2 696 640 000
On 8 February 2015, the Company's Extra-ordinary General Assembly Meeting approved the issued Capital increase amounting to EGP 1 648 000 000 to be after such increasing amounted EGP 4 344 640 000 representing 2 172 320 000 shares with a par value of EGP 2 per share.	2 090 040 000
On 29 November 2015, the Company's Extra-Ordinary General Assembly Meeting approved the issued Capital increase out of retained earnings amounting to EGP 53 359 478 to be after such increasing amounted EGP 4 397 999 478 representing 2 198 999 739 shares with a par	4 344 640 000
value of EGP 2 per share.	4 397 999 478
On 13 March 2016, the Company's Extra-Ordinary General Assembly Meeting approved the issued Capital increase out of retained earnings via the issuance of bonus shares amounting to EGP 53 359 478 to be after such increasing amounted EGP 4 397 999 478 representing 2 308 949 726shares with a par value of EGP 2 per share.	4 617 899 452
On 6 September 2018, the Company's Extra-Ordinary General Assembly Meeting approved the issued Capital increase out of retained earnings via the issuance of bonus shares amounting to EGP 769 649 909 to be after such increasing amounted EGP 6 157 199 270 represent 3 078 599 635 shares with a par value of EGP 2 per share.	6 157 199 270
On 4 April 2019, the Company's Extra-Ordinary General Assembly Meeting approved the	
issued Capital increase out of retained earnings via the issuance of bonus shares amounting	6 235 199 270

to EGP 78 000 000 to be after such increasing amounted EGP 6 235 199 270 representing 3 117 599 635 shares with a par value of EGP 2 per share.

52. OTHER LONG-TERM LIABILITIES- RESIDENTS' ASSOCIATION

Other long term liabilities represent time deposit checks received from residents or customers due on the sold units to finance the maintenance and other running expenses, such time deposit checks are temporarily invested in favor of residents until the compound has separate legal personality and separate assets and liabilities, then the compound's management and its General Assembly will be responsible for running the compound's assets and liabilities according to the Buildings & Housing Low No.119 for 2008. Other long-term liabilities balance as at 30 September 2019 amounted to EGP 2 069 951 569.

53. <u>RESERVES</u>

a) Legal reserve

	<u>30 Sep. 2019</u>	31 Dec. 2018
	EGP	EGP
Beginning balance	708 524 277	682 810 544
Transferred from the prior year profit	26 395 466	25 713 733
Balance as at 30 Sep 2019	734 919 743	708 524 277

b) Special reserve

Special reserve is used to meet any expected impairment of some investment properties according to the Company's Ordinary General Assembly Meeting on 30 June 2012 as a deduction from retained earnings.

54. Joint Share Arrangement

The arrangement for joint represents the net share of the Partners (Owner) for the value of the land and the preparation of the external facilities in accordance with the approved contract and in the projected time for the annual payments. follows: -

	<u>30 Sep. 2019</u>	<u>30 Sep. 2019</u>	31 Dec 2018	31 Dec. 2018
	<u>Short term</u>	Long term	<u>Short term</u>	Long term
	EGP	EGP	EGP	EGP
Partners in Palm New Cairo-Project	466 754 358	568 186 450	269 470 610	859 290 602
Partners in Hacienda West -Project		24 010 128		109 649 421
Partners in (Badya) Project	379 366 612		480 212 311	144 473 490
Total as at 30 Sep 2019	846 090 970	592 196 678	749 682 921	1 113 413 513

30 San 2010

30 San 2018

55. <u>REVENUES</u>

	<u>30 Sep. 2019</u>	<u>30 Sep. 2018</u>
	EGP	EGP
Revenues from building and development activities	3 382 245 096	5 353 705 731
Revenues from the construction activity	44 469 988	90 957 704
Revenues from hospitality activities	54 859 921	50 830 749
Other revenues	72 393 867	84 984 782
Revenues from the commercial activity	5 353 340	3 312 290
Revenues from Palm Hills Club	60 698 112	72 224 167
Total as at 30 Sep 2019	3 620 020 324	5 656 015 423

56. COST OF REVENUES

	<u>30 Sep. 2019</u>	<u>30 Sep. 2018</u>
	EGP	<u>EGP</u>
Cost of building and development activities	2 071 915 197	3 325 368 330
Depreciation of Fixed Assets - Macor	5 690 267	5 339 858
Depreciation of Fixed Assets - Palm Hills Club	8 974 185	8 223 072
Cost of the construction activity	35 974 495	77 861 752
Cost of the commercial activity	105 436	794 098
Operation cost -Palm Hills Club	24 507 072	20 560 680
Total as 30 Sep 2019	2 147 166 652	3 438 147 790

57. General Administrative, Selling And Marketing Expenses

	<u>30 Sep. 2019</u>	<u>30 Sep. 2019</u>
	EGP	<u>EGP</u>
Wages and salaries	240 276 749	299 480 963
Selling and marketing expenses	198 584 023	243 083 669
Communications expenses	2 557 460	2 054 289
Utilities	21 449 484	22 749 406
Professional and Government fees	41 721 981	63 863 834
Maintenance and Insurance	41 097 201	29 066 824
Travel and transportation	10 100 200	4 642 067
Bank charges	2 390 686	3 455 792
Other administrative expenses	60 274 246	33 429 584
Total as at 30 Sep 2019	618 452 030	701 826 428

58. Gains on Investments in Fair value through profit or loss

	<u>30 Sep. 2019</u>	<u>30 Sep. 2018</u>
	EGP	EGP
Gains on sale of mutual funds certificates	8 292 801	6 142 996
Total as at 30 Sep 2019	8 292 801	6 142 996
59. <u>OTHER REVENUES</u>	<u>30 Sep. 2019</u>	<u>30 Sep 2018</u>
	Egp	Egp
Transfer fees and delay benefits	29 716 119	46 179 120
Retrieve the value of the facilities	725 285	
Miscellaneous revenues	9 282 738	9 147 060
Revenues from selling fixed asset	32 669 725	29 658 602

Total as at 30 Sep 2019

72 393 867

84 984 782

60. TRANSACTION WITH RELATED PARTIES

Summary of significant transactions concluded and the resulting balances at the balance sheet date were as follows: -

a- Transaction with related parties

Party	Relationship	Nature of transaction	Amount of transaction <u>EGP</u>
Palm Hills Middle East Company for Real Estate Investment S.A.E	A subsidiary	Finance	1 581 695 180
Royal Gardens for Real Estate Investment Company S.A.E	A subsidiary	Finance	8 403 044
Middle East Company for Real Estate and Touristic Investment S.A.E	A subsidiary	Finance	146 588 220
Gawda for Trade Services S.A.E	A subsidiary	Finance	87 662 366
Rakeen Egypt for Real Estate Investment S.A.E	A subsidiary	Finance	803 026 354
Saudi Urban Development Company S.A.E	A subsidiary	Finance	201 066 346
Nile Palm Al-Naeem for Real Estate Development S.A.E	A subsidiary	Finance	178 640
Al Ethadia for Real Estate S.A.E	A Related party	Finance	85 404 264
East New Cairo for Real Estate Development S.A.E	A subsidiary	Finance	3 009 197 430
New Cairo for Real Estate Development S.A.E	A subsidiary	Finance	219 091 766
Al Naeem for Hotels and Touristic Villages S.A.E	A subsidiary	Finance	1 700 090
Gemsha for Tourist Development S.A.E	A subsidiary	Finance	366 590
United Engineering for Construction S.A.E	A subsidiary	Finance	10 282 649
El Mansour & El Maghraby Investment and Development S.A.E	A main shareholder	Finance	338 717 971
Palm for Real Estate Development S.A.E	A subsidiary	Finance	19 078 449
Palm for Investment and Real Estate Development S.A.E	A subsidiary	Finance	278 648 135
Palm Hills Properties S.A.E	A subsidiary	Finance	128 331 075
Palm Hills Development of Tourism and Real Estate S.A.E	A subsidiary	Finance	79 712 026
Palm Hills for Investment Tourism S.A.E	A subsidiary	Finance	89 414 772
Palm Hills Resorts	A subsidiary	Finance	20 000
Palm Hills Education S.A.E	A subsidiary	Finance	28 150
Palm for Urban Development	A subsidiary	Finance	549 852 567
Palm for Club Management S.A.E	A subsidiary	Finance	169 375 703
Palm Alexandria for Real Estate Development	A subsidiary	Finance	4 079 298
Arkan Palm for Real Estate Development S.A.E	A Related party	Finance	101 814 567
Palm for construction and real state development	A subsidiary	Finance	18 248 000
KHEDMA for Touristic And Urban Resorts Management S.A.E	A subsidiary	Finance	975 500

b- <u>Resulting balances from these transactions</u>

<u>Item as in balance sheet</u>	EGP
Due from related parties	1 685 036 067
Due to related parties	(1044684)
Due to related parties	(146 107 061)
Due to related parties	(60 848 242)
	Due from related parties Due to related parties Due to related parties

Party	Item as in balance sheet	EGP
Rakeen Egypt for Real Estate Investment S.A.E	Due from related parties	211 352 911
Saudi Urban Development Company S.A.E	Due from related parties	(11 890 058)
Nile Palm Al-Naeem for Real Estate Development S.A.E	Due to related parties	(44 286 587)
Al Ethadia for Real Estate S.A.E	Due from related parties	226 428 548
East New Cairo for Real Estate Development S.A.E	Due to related parties	(227 394 180)
Palm October for Hotels S.A.E	Due from related parties	11 332 088
New Cairo for Real Estate Developments S.A.E	Due to related parties	(4 012 054)
Al Naeem for Hotels and Touristic Villages S.A.E	Due to related parties	(125 639 723)
Gemsha for Tourist Development S.A.E	Due from related parties	69 601 261
United Engineering for Construction S.A.E	Due to related parties	(11 249 000)
El Mansour & El Maghraby Investment and Development S.A.E	Due to related parties	(4103939)
Palm Gemsha for Hotels S.A.E	Due from related parties	30 050
Palm North Coast Hotels S.A.E	Due from related parties	26 858
Palm for Real Estate Development S.A.E	Due to related parties	(16 859 817)
Palm for Investment and Real Estate Development	Due from related parties	25 187 151
Palm Hills Properties	Due to related parties	(10 203 541)
Palm Hills Development of Tourism and Real Estate	Due from related parties	46 645 316
Palm Hills for Investment Tourism	Due to related parties	(25 361 651)
Palm Hills Resorts	Due from related parties	294 609
Palm Hills Hospitality S.A.E	Due from related parties	100 333 074
Palm Hills Education S.A.E	Due from related parties	1 558 121
Palm Hills – Saudi S.A.E	Due from related parties	269 320
Coldwell Banker - Palm Hills for Real Estate S.A.E	Due from related parties	20 480
Palm for Urban Development	Due from related parties	158 781 319
Palm for Club Management S.A.E	Due to related parties	(5 314 865)
Palm Alexandria for Real Estate investment	Due from related parties	2 005 691
Asten College for Education S.A.E	Due from related parties	323 861
Palm Arkan for Real Estate investment S.A.E	Due from related parties	5 100
Palm for Constructions And Real Estate Development S.A.E	Due to related parties	(18 399 919)
KHEDMA for Touristic And Urban Resorts Management S.A.E	Due to related parties	475 500

61. TAX STATUS

The Company was exempted from income tax for ten years to end on 31 Dec. 2015 while several companies within the group are subject to corporate tax and others are exempted.

a) <u>Corporate tax</u>

- The Company started its operations on 14 March 2005
- The Company is exempted from income tax for ten years to end on 31 Dec. 2015
- Years 2005 to 2009

These years have been inspected and settled with the Tax Authority.

- Years 2010 to 2014

These years are currently being inspected.

Years 2015 to 2018

Tax returns were provided for this period.

b) <u>Payroll tax</u>

- From inception till 2011

This period has been inspected and differences were paid.

- Years 2012 to 2014 under inspecting.

These years are currently being inspected.

- Years 2015 to 2018

The company pays the deducted income tax of the employees on regularly basis within the legal dates.

c) <u>Stamp tax</u>

- The company is subject to the Law No. 111 of 1980 and its amendments and executive regulations.

- From inception till 31/7/2006

The company was notified by tax forms and the taxes due were paid according to / as per these forms.

- From 1/8/2006 till 31/12/2012

This period has been inspected and the resulting disputes have not been settled.

- Years 2013 to 2018

The company pays the taxes due on regularly basis within the legal dates.

62. <u>EARNINGS PER SHARE</u>

	<u>30 Sep. 2019</u>	<u>30 Sep. 2018</u>
	EGP	<u>EGP</u>
Net profit for the period	544 311 027	640 218 988
Divided by: -		
Weighted average number of shares	3 117 599 635	3 117 599 635
Earnings per share	0.175	0.205

63. EMPLOYEE STOCK OWNERSHIP PLAN (ESOP)

On 29 November 2015 The Company's Extraordinary General Assembly Meeting approved issued capital increase out of retained earnings balance as at 31 Dec. 2014 of EGP 53 359 478 for an employee stock ownership plan (ESOP) representing 26 679 739 shares. In addition to 1 333 987 shares which represent share of employee stock ownership plan according to the company's extraordinary general assembly meeting in 13 June 2016, the total number of shares of (ESOP) become 28 013 725 shares. All of shares of (ESOP) have been sold as of 30 September 2019. The Company's Extraordinary General Assembly has been invited to meeting on 13 May 2018 to discuss the extension of (ESOP) according to the previous regulations and

conditions, that accepted the extension of (ESOP) through issuing 39 million shares fully allocated to (ESOP) and the legal procedures are being finished and approving the increase in capital from the appropriate authorities.